

Board of Directors BUDGET & PERSONNEL

Mid-America Regional Council • 600 Broadway, Suite 200 • Kansas City, Missouri 64105 • 816/474-4240

May 27, 2025 11:15 a.m.

In-person attendees in MARC's Westview room with a remote option via Zoom

Members of the public who wish to participate in this meeting: please email marcinfo@marc.org by 9:00 a.m. on Tuesday, May 27, 2025, for instructions to join the teleconference.

AGENDA

1. Approve Contracts, Grants, and Other Major Expenditures

EXEMPLARY CORE CAPACITIES

a. REPORT: Briefing on the 2024 Financial and Single Audits and Annual Comprehensive Financial Report.

EFFECTIVE TRANSPORTATION AND OUALITY PLACES

- b. VOTE: Authorize contract extension for consultant services for the Bi-State Sustainable Reinvestment Corridor Project.
- c. VOTE: Authorize a grant application to the U.S. Department of Transportation for the Regional Infrastructure Accelerator Program.

THRIVING OLDER ADULTS AND COMMUNITIES

d. VOTE: Authorize SFY 2026 contract amounts for selected Aging and Adult Services partners.

QUALITY EARLY LEARNING

- e. VOTE: Authorize Mid-America Regional Council staff to negotiate a contract with two new Head Start community partners.
- f. VOTE: Approve contract amendment for Kansas City Public Schools.
- g. VOTE: Authorize acceptance of funds from the Local Investment Commission for the 2025-2026 Program Support Network.
- 2. VOTE: Approve Consent Agenda (Administrative Matters and Minor Expenditures)
 - a. Approve the Minutes of April 22, 2025, Meeting
- 3. Other Business
- 4. Adjournment

Budget and Personnel Committee

May 2025 Item No. 1a Exemplary Core Capacities

ISSUE:

REPORT: Briefing on the 2024 Financial and Single Audits and Annual Comprehensive Financial Report.

BACKGROUND:

The Mid-America Regional Council's (MARC) Annual Comprehensive Financial Report (ACFR) for fiscal year 2024 is nearing completion and a draft report is included at the link below for review. The audit process has run smoothly this year due in large part to MARC staff efforts and continued collaboration with the RubinBrown team.

The link below also contains the draft Auditor Communications Letter and the draft Management Representation Letter, which are required communications to the Board from RubinBrown. At the Budget and Personnel Committee meeting, Kaleb Lilly, partner at RubinBrown, will review the draft deliverables and discuss progress on the ACFR.

As part of the 2024 audit process, two other audit reports are being prepared. These documents will be available before the June meeting.

- Federal Single-Audit Supplemental Financial Report
- Mid-America Regional Council Solid Waste Management District Annual Financial Report

Following this meeting, if there are any questions about the draft letters or audit progress that were not addressed at the meeting, please contact Carol Gonzales or David Warm at MARC, or Kaleb Lily, with RubinBrown at (913) 859-7917. At the June meeting, additional information will be presented, and Board Members will be asked to accept the fiscal year 2024 audit reports.

BUDGET CONSIDERATIONS:

The Board approved the agreement with Rubin Brown for continuation of Audit Services at the January 2025 board meeting. The estimated cost for the 2024 audits is \$86,355. Funds for the audit are budgeted in the Indirect Costs Fund in the 2025 Budget.

REVENUES	
Amount	\$86,355
Source	Indirect Costs Fund
PROJECTED EXPENSES	
Contractual	\$86,355

EXHIBITS:

2024 Audit materials will be posted to the MARC website when available.

RECOMMENDATION:

None. Information only.

STAFF CONTACT:

Carol Gonzales, Director of Finance and Administration Andrew Molloy, Finance Director Darlene Pickett, Grant Accountant III Lisa Santa-Maria, Accountant III

Budget and Personnel Committee

May 2025 Item No. 1b Efficient Transportation and Quality Places

ISSUE:

VOTE: Authorize contract extension with Stantec for consultant services for the Bi-State Sustainable Reinvestment Corridor Project.

BACKGROUND:

The Mid-America Regional Council (MARC) is seeking to retain additional consulting services for Phases 2 and 3 of the Bi-State Sustainable Reinvestment Corridor planning project. The Bi-State Sustainable Reinvestment Corridor is intended to implement a transformational strategy to enhance multi-modal mobility, promote economic development and environmental stewardship by focusing a wide range of federal and local investments on a key regional corridor that connects four cities in two states and two counties.

The project is located along an east-west corridor in the Kansas City, Missouri-Kansas urbanized area that connects three downtowns and multiple activity centers with employment, education, health care and tourism. The corridor is approximately 24 miles in length and serves approximately 84,980 jobs and 90,810 residents. The corridor is centered along Independence Ave. in Missouri and State Ave. in Kansas, and the project area includes other parallel transit corridors and the walk and bike sheds thereof. The corridor includes portions of Jackson County, Missouri, Wyandotte County, Kansas and the cities of Independence, Kansas City and Sugar Creek in Missouri and Kansas City in Kansas.

Phase 1 of the project is nearing completion and will provide a wide range of conceptual recommendations for infrastructure investments and redevelopment strategies throughout the study area. Phases 2 and 3 will focus on necessary environmental studies and conceptual design of the transit-related recommendations from Phase 1.

In 2024, after a competitive RFP process, MARC entered into contract with Stantec for Phase 1 of the project for a period of one (1) year, with the option to retain some services during Phases 2 and 3 of the project for up to an additional two (2) years (for a 3-year maximum). Due to Stantec's good performance and relevant qualifications to conduct environmental and design work identified for Phases 2 and 3, staff is recommending they be retained to complete environmental studies and conceptual design for the transportation elements proposed in Phase 1. Project partners including FTA have been briefed and have concurred with this approach.

BUDGET CONSIDERATIONS:

This planning project is funded through a USDOT Rebuilding American Infrastructure with Sustainability and Equity (RAISE) grant awarded in 2022 with matching funds provided by the cities of Independence and Kansas City Missouri, the Kansas City Area Transportation Authority and the Unified Government of Wyandotte County/Kansas City, Kansas. Funds in the amount of \$1,400,000 were originally budgeted for consultant services associated with Phase 1 of the Bi-State Sustainable Reinvestment Corridor and estimates for critical tasks for Phases 2 & 3 total \$2,700,000.

(continued)

Budget and Personnel Committee

REVENUES	
Amount	\$4,100,000
Source	Federal Rebuilding American Infrastructure with
	Sustainability and Equity (RAISE) discretionary grant
	program and local match funds
PROJECTED EXPENSES	
Personnel (salaries, fringe, rent)	
Contractual	\$4,100,000
Pass-Through	
Other (supplies, printing, etc.)	

RELATED JURISDICTIONS:

The corridor includes portions of Jackson County, Missouri, Wyandotte County, Kansas and the cities of Independence, Kansas City and Sugar Creek in Missouri and Kansas City in Kansas.

EXHIBITS:

None.

RECOMMENDATION:

Authorize the executive director to enter into contract extension agreement with Stantec for consultant services in a total amount not to exceed \$4,100,000 for professional and technical services for the Bi-State Sustainable Reinvestment Corridor Project.

STAFF CONTACT:

Ron Achelpohl, Director of Transportation and Environment

Budget and Personnel Committee

May 2025 Item No. 1c Efficient Transportation and Quality Places

ISSUE:

VOTE: Authorize a grant application to the U.S. Department of Transportation for the Regional Infrastructure Accelerator Program.

BACKGROUND:

The U.S. Department of Transportation (USDOT) has issued a notice of funding opportunity for their Regional Infrastructure Accelerator (RIA) Program. RIA grants assist public entities in developing improved infrastructure priorities and financing strategies for the accelerated development of projects that are eligible for funding under the Transportation Infrastructure Finance and Innovation Act (TIFIA) Credit Program under Chapter 6 of Title 23, United States Code.

As an RIA, the Mid-America Regional Council (MARC) would assist public entities to identify opportunities to deliver regional infrastructure projects via alternative finance and delivery methods (such as P3s) as a way to both leverage private investment and accelerate project completion. The RIA program would provide partners with project support from ideation and initiation through procurement and implementation with a goal of developing the region's capacity to deliver projects via alternative methods.

BUDGET CONSIDERATIONS:

The grant would cover technical resources, planning and project development, up to a maximum application amount of \$2,000,000.

REVENUES	
Amount	Up to \$2,000,000
Source	RIA grant funds
PROJECTED EXPENSES	
Personnel (salaries, fringe, rent)	TBD
Contractual	TBD
Pass-Through	TBD
Other (supplies, printing, etc.)	TBD

RELATED JURISDICTIONS:

The grant would cover the entirety of the MARC Metropolitan Planning Organization (MPO) region along with other peer agencies in the greater Kansas City region.

RECOMMENDATION:

Authorize an application for up to \$2,000,000 to the US Department of Transportation to receive a Regional Infrastructure Accelerators Program grant.

STAFF CONTACT:

Ron Achelpohl, Director of Transportation and Environment

Budget and Personnel Committee

May 2025 Item No. 1d Thriving Older Adults and Communities

ISSUE:

VOTE: Authorize SFY 2026 contract amounts for selected Aging and Adult Services partners.

BACKGROUND:

The Mid-America Regional Council (MARC) is the Kansas City Region's Area Agency on Aging and is required to submit budgetary numbers and approved contracts for the upcoming state fiscal year (SFY). The SFY 2026 budget, which begins July 1, 2025, is projected to be flat, though the validity of that projection is dependent on federal budget determinations. The assumption of flat funding does not, however, result in level contracts from SFY 2025. Multiple dynamics are impacting the funding available for client services such as returning to pre-Covid funding levels, the increasing aging population trend creating greater supply/demand disparity, inflation including the cost of food, and growing administrative burden and costs to meet new OAA flow down requirements.

While this creates significant challenges for the upcoming SFY, the estimated budget has been scrutinized to optimize every dollar. Staff meet regularly with community service provider organizations, proactively communicating regarding the likelihood of decreased contract totals and service freezes, followed by notice of award letters and contract amendments based on the projected SFY 2026 budget. Consumer-directed services for inhome care and structured respite programs will not be funded in SFY 2026 to maintain support for other core OAA services.

The Mid-America Regional Council (MARC) competitively procures partners to deliver services. For high performing service lines, or when there is little opportunity to improve the existing model, MARC seeks renewal of contracts for up to three years and then initiates a new Request for Proposals (RFP) process. This is the second year for most providers. The following services are encompassed in this request for approvals.

Funding sources, contract amounts, and service rates for SFY 2026 are described in the following list of proposed contract amendments. Contracts funded by Older Americans Act (OAA) funding are included in MARC's Area Plan and submitted for approval to the Missouri Department of Health and Senior Services.

- Community Center Services
- Catered Meals
- Transportation
- Information & Assistance Services
- Case Management Services
- Pre-Plated Home Delivered Meals
- Evidence Based Programs
- In-Home Health Services
- Legal Services
- Family Caregiver Support Programs

The providers below are recommended for SFY 2026 contracts for services July 1, 2025, through June 30, 2026, amended as follows.

Budget and Personnel Committee

BUDGET CONSIDERATIONS:

See next page for specific contract information regarding contracts.

COMMITTEE ACTION:

The MARC Commission on Aging recommends authorization to approve SFY 2026 contract amounts and rates for selected partners.

RELATED JURISDICTIONS:

Cass, Clay, Jackson, Platte and Ray counties in Missouri

RECOMMENDATION:

Authorize SFY 2026 contract amounts, and rates for selected Aging and Adult Services partners.

STAFF CONTACT:

Melody Elston, Assistant Director of Aging and Adult Services Andréa Lauren, Aging Administrative Service Manager Kristi Bohling-DaMetz, Director of Aging and Adult Services

Budget and Personnel Committee

SFY 2026 PROPOSED CONTRACTS DEPARTMENT OF AGING AND ADULT SERVICES

The following summary represents recommended State Fiscal Year 2026 contractors and partners for Aging and Adult Services. Final details, contract limits, and basic performance standards are outlined.

Renewals

Titles III-B, III-C1, III-C2, and III-D

COMMUNITY CENTER SERVICES:

Each center provides an array of services within each contract, but specifics may vary from contract to contract. Total amounts listed are "not to exceed" values.

contract to contract. Total amounts listed are not to exceed values.
City of Belton, Belton Senior Center - 609 Minnie Avenue, Belton, MO Transportation services to and from the center, unit rate \$5.15/one-way trip
City of Blue Springs - Vesper Hall, 400 NW Vesper, Blue Springs, MO Transportation services to and from the center, unit rate \$6.50/one-way trip
Cass County Council on Aging - Harrisonville Senior Center, 2400 Jefferson Pkwy, Harrisonville, MO Preparation of congregate meals, unit rate \$5.89
Don Bosco Community Center - 580 Campbell Street, Kansas City, MO Transportation services to and from the center, unit rate \$5.60/one-way trip
City of Excelsior Springs, Excelsior Springs Senior Center - 500 Tiger Drive, Excelsior Springs, MO Transportation services to and from the center, unit rate \$6.50/one-way trip

Budget and Personnel Committee

Guadalupe Centers - 1015 Avenida Cesar Chavez, Kansas City, MO Transportation services to and from the center, unit rate \$5.66/one-way trip
City of Independence - Palmer Center, 218 N Pleasant, Independence, MOTransportation services to and from the center, unit rate \$6.58/one-way trip18,370Frozen home delivered meal delivery, unit rate \$1.8620,000Evidence-based DPHP programs10,000Administration of the center33,000Total Value of Contract not to exceed\$81,370
Kearney Enrichment Council - 106 S Jefferson, Kearney, MOTransportation services to and from the center, unit rate \$6.50/one-way trip25,000Evidence-based DPHP programs10,000Administration of the center22,000Total Value of Contract not to exceed\$57,000
City of Liberty - Liberty Silver Center, 1600 Withers Rd, Liberty, MO Transportation services to and from the center, unit rate \$2.89/one-way trip
City of Oak Grove, Oak Grove Senior Center - 1901 Broadway, Oak Grove, MO Transportation services to and from the center, unit rate \$6.50
Parkville Living Center - 819 Main St, Parkville, MO Evidence-based DPHP programs
Platte Senior Services, Inc 12200 N Ambassador, STE 104, Kansas City, MO Transportation services to and from the center, unit rate \$4.96/one-way trip
Ray County Fellowship Center - 1015 West Royle, Richmond, MO Evidence-based DPHP programs
Shepherd's Center of KC-Central - 9200 Ward Parkway, STE 200 Kansas City, MODelivery of home delivered meals, unit rate \$4.03120,000Frozen home delivered meal delivery, unit rate \$1.86220,000Evidence-based DPHP programs10,000Administration of the center33,000Total Value of Contract not to exceed\$383,000

Budget and Personnel Committee

NEW

Titles III-B, III-C1, III-C2, and III-D

COMMUNITY CENTER SERVICES:

Palestine Senior Activity Center - 3325 Prospect Avenue, Kansas City, MO	
Preparation of congregate meals, \$5.25/meal	70,000
Administration of the center	
Total Value of Contract not to exceed	

Renewals

CATERED MEALS:

Don Bosco Community Center

At Belton Senior Center, Excelsior Springs Senior Center, Kearney Senior Center, Liberty Silver Center, Oak Grove Senior Center, Palmer Senior Center, Parkville Living Center, Platte County Senior Center, and Ray County Fellowship Center at a unit rate of \$7.23 for a total congregate meal value of \$562,840 and a total hot home delivered meal value of \$15,000 for a total contract value of \$577,840.

Guadalupe Centers

For Kansas City Shepherd's Center at a unit rate of \$6.75 per hot home-delivered meal prep for a **total value of \$160,000**.

<u>Renewals</u>

Title III-B

NON-URBAN COORDINATED TRANSPORTATION:

This form of transportation service allows predominantly rural providers residing in Ray County to receive a variety of trips, that include medical trips, essential shopping, etc., on a reserved type system. Vehicles included in providing these trips include those with lift-ramps for clients who need assistive devices. Other services within the scope of this Non-Urban Coordinated Transportation system include delivery of frozen home-delivered meals, and transportation to and from the senior center located in Ray County.

Ray County Transportation (AKA Direct Transit)

Transportation Services	140,000
Frozen home delivered meal delivery, unit cost \$1.86	8,000
Total Value of Contract	

DEMAND TRANSPORTATION:

Demand transportation is for consumer-requested destinations. Clients largely determine the time and type of trip, according to the provider's policies and operating procedures.

Jewish Family Services Total Value of Contract	not to exceed \$150,000
City of Liberty Total Value of Contract	not to exceed \$35,000

INFORMATION & REFERRAL:

united way	Z-1-1	OT (Greater KC	

Total Value of Contract...... not to exceed \$200,000

Budget and Personnel Committee

Renewals Titles III-B and III-E

CASE MANAGEMENT (SUPPORTIVE SERVICES AND NATIONAL FAMILY CAREGIVER):

Jewish Family Services Total Value of Contract	not to exceed \$74,500
Northland Healthcare Access Total Value of Contract	. not to exceed \$7,300
Metro Lutheran Ministries Total Value of Contract	not to exceed \$15,000
Shepherd's Center of KC-Central Total Value of Contract	not to exceed \$17,950

Renewals Title III-C2

PRE-PLATED HOME DELIVERED MEALS:

Trio Community Meals is a critical partner for frozen meal services across the region, including MARC's entire Medicaid portfolio.

Currently, in lieu of a repackaging facility for MARC to deliver frozen home delivered meals, Trio will provide frozen meals to MARC's frozen meals delivery drivers, at a meal cost of \$5.24.

Trio Community Meals

Services to be provided at \$6.26 per meal for Title III produced and delivered meals and \$5.99 per meal for Medicaid produced & delivered meals.

Total Estimated Value of Contract\$1,720,000

Renewals

Titles III-D and III-E

INTEGRATED CARE NETWORK PARTNER SERVICES:

These services include the delivery of group-based disease prevention and health promotion courses. The courses are licensed by entities approved by the Administration for Community Living and are known to improve health and other outcomes among participants. Awards include the following compensation rates, specific to evidence-based programs. Evidence-based DPHP program facilitation at \$25-\$200/completer Evidence-based DPHP program training at \$200-600/Leader Training

program craming at 7200 0007 20ader Training	
Clay County Senior Services Total Value of Contract	not to exceed \$20,000
Kansas City Quality Improvement Consortium Total Value of Contract	not to exceed \$20,000
Platte County Seniors Citizens Service Fund Total Value of Contract	not to exceed \$10,000

AGENDA REPORT
Budget and Personnel Committee University of Missouri Extension Total Value of Contract
Welcome Wellness Education Resource Center Total Value of Contract
YMCA of Greater Kansas City Total Value of Contractnot to exceed \$10,000
Renewals Titles III-B and III-E
IN-HOME SERVICES (HOMEMAKER/PERSONAL CARE AND NATIONAL FAMILY CAREGIVER RESPITE):
Advantage In-Home Services Total Value of Contract
All Ways Caring Home Care Total Value of Contract
Help at Home Total Value of Contract
Integrity Total Value of Contract
*Contractual obligation of respondent requires services to be provided at or above the Medicaid rate. MoHealthNet rate adjustments may require MARC rate adjustments.
LEGAL SERVICES (SUPPORTIVE SERVICES AND FAMILY CAREGIVER):
Legal Aid of Western Missouri Total Value of Contractnot to exceed \$57,440
GRANDPASS CAMPS (FAMILY CAREGIVER):
Total Value of Contracts
Titles III-B, III-C2 and III-E; CSN; VDC Programs:
PROFESSIONAL SERVICES AGREEMENTS FOR AGING ASSESSORS:
Existing Aging Assessors will be administratively requalified according to new opportunities and any new qualification or credential requirements. Contract amounts range from \$15,000 - 100,000, depending upon the individual contractor's historical volume of service. Total amounts listed are "not to exceed" values.
Ashley Graffam-Fizer \$100,000 Vicki Hon \$15,000 Chekia Jordan \$15,000 AJ Mason \$30,000 Sheryse Navarro \$75,000 Amy Priest \$65,000 Shannon Venerable \$20,000

Budget and Personnel Committee

PROGRAMS/CONTRACTS NOT RENEWED FOR SFY 2026 DUE TO FUNDING CONSTRAINTS:

Consumer-Directed Services (CDS) In-Home Care (All Services)

Structured Respite (Aging Forward)

Budget and Personnel Committee

May 2025 Item No. 1e Quality Early Learning

ISSUE:

VOTE: Authorize Mid-America Regional Council staff to negotiate a contract with two new Head Start community partners.

BACKGROUND:

On March 11, 2025, The YMCA of Greater Kansas City notified the Mid-America Regional Council (MARC) that they will no longer continue with Head Start services in Clay, Jackson, and Platte Missouri counties after May 2025. The YMCA provides services in four locations throughout the region. We initiated a Request for Qualification process to find new partners to serve the children and families for three of the four locations.

The MARC Head Start team created standardized rubric, to assess each interested internal partner. Together, the Head Start director, managers and voluntary members of the Head Start Policy Council and Advisory Committee completed the rubric for each site. Assessment criteria included knowledge, expertise and experience, delivery of strong early learning programming, commitment to professional development of staff, capacity to take on services and additional other factors. Mattie Rhodes and Renders Hope Day School scored the highest upon our review. As a part of the next step in the process, staff are requesting authorization to extend a contract discussion with their leadership.

Mattie Rhodes was founded in 1894 to empower, advocate for, and connect the diverse communities, families and individuals we serve throughout Clay and Jackson counties. Their program is structured into 6 major areas community behavioral health, community economic development, public safety, youth development, cultural arts and public health. Mattie Rhodes currently serves 100 children aged 0-5. Mattie Rhodes anticipates serving 150 children and working to extend capacity to the current location occupied by the YMCA -Northland.

Render's Hope Day School has been in operation for 4 years; they are temporarily paused for relocation and anticipating opening in July of 2025. Since opening they have been committed to fostering the holistic development of children-socially, emotionally, physically, cognitively, and spiritually-through faith-inspired, trauma-informed approach. Render's Hope Day School anticipate they will have the capacity to enroll up to 40 children.

COMMITTEE ACTION:

The Head Start Policy Council provided approval on May 12, 2025. The Head Start Advisory Committee provided approval on May 13, 2025.

RELATED JURISDICTIONS:

Clay and Jackson counties in Missouri will be impacted by this decision.

EXHIBITS:

None.

STAFF CONTACT:

Kasey Lawson, Head Start Director Dr. Toni Sturdivant, Director of Early Learning

Budget and Personnel Committee

May 2025 Item No. 1f Quality Early Learning

ISSUE:

VOTE: Approve contract amendment fwith Kansas City Public Schools for Head Start services.

BACKGROUND:

On March 11, 2025, The YMCA of Greater Kansas City notified MARC that they will no longer continue with Head Start services in Clay, Jackson, and Platte counties after May 2025. To continue to serve children and families in their absence, the Mid-America Regional Council (MARC) Head Start program is working to both recruit new Head Start providers, as well as to expand services with current partners through new locations. Kansas City Public Schools will operate at an additional location to serve more children and this change will result in the contract amendment described below.

Budget Considerations

Kansas City Public Schools has agreed to take over the lease for the Columbus Park location and to serve an additional 34 children. The change in their expenses due to expansion are reflected below.

Partner	Current	Increase	Total
Kansas City Public Schools	\$ 6,063,206.00	\$ 157,173.00	\$ 6,220,379.00

RELATED JURISDICTIONS:

This item impacts Jackson County, Missouri.

Recommendation

Authorize contract amendments to Kansas City Public Schools effective July 1, 2025.

STAFF CONTACT:

Kasey Lawson, Head Start Director

Dr. Toni Sturdivant, Director of Early Learning and Head Start

Budget and Personnel Committee

May 2025 Item No. 1g Quality Early Learning

ISSUE:

VOTE: Authorize acceptance of funds from the Local Investment Commission for the 2025-2026 Program Support Network.

BACKGROUND:

The Missouri Department of Elementary and Secondary Education's (DESE) Office of Childhood has decided to sunset its Collaborative Network program. For two years, the Mid-America Regional Council (MARC) served as a vendor for three contracts under the network: Home-Based, Infant-Toddler, and Preschool contracts for the Northwest region of Missouri. These three contracts per region will be replaced by one contract in each region for all types and age groups of early learning programs.

DESE has decided to contract with Community Partnership organizations throughout the state to carry-out the work, including by subcontracting. The Local Investment Commission (LINC), a former MARC subcontractor under Collaborative Networks, is a Community Partnership organization and would like to subcontract with MARC for services under the new Program Support Network.

BUDGET CONSIDERATIONS:

The Program Support Network will provide targeted trainings, technical assistance visits, and supplies to improve quality for early learning programs throughout the state.

	31 3	
REVENUES		
Amount	208,570.58	
Source	LINC	
PROJECTED EXPENSES		
Personnel (salaries, fringe, rent)	161,778.11	
Travel	4,750.00	
Other (classroom materials)	23,081.51	
Indirect	18,960.96	

RELATED JURISDICTIONS:

The Northwest region includes Andrew, Atchinson, Bates, Buchanan, Cass, Clay, Clinton, DeKalb, Gentry, Holt, Jackson, Nodaway, Platte, Vernon and Worth counties in Missouri.

EXHIBITS:

None.

RECOMMENDATION:

Authorize an agreement and acceptance of funds from LINC to carry out services under the Program Support Network for the 2025-2026 program year.

STAFF CONTACT:

Dr. Toni Sturdivant, Director of Early Learning and Head Start



BUDGET AND PERSONNEL COMMITTEE

Meeting Summary April 22, 2025 11:15 a.m.

COMMITTEE MEMBERS PRESENT

Commissioner Tyler Vaughn, Miami County, KS

Council Member Holly Grummert, Overland Park, KS - Chair of the MARC Budget and Personnel Committee Mayor John Bacon, Olathe, KS
Mayor Damien Boley, Smithville, MO
Commissioner Becky Fast, Johnson County, KS
Council member Jared Fears, Independence, MO
Commissioner Scott Fricker, Platte County, MO
Commissioner Janeé Hanzlick, Johnson County, KS
Mayor Pro Tem Beto Lopez, Lee's Summit, MO
Mayor Curt Skoog, Overland Park, KS
Commissioner Mike Stieben, Leavenworth County, KS

STAFF PRESENT

David Warm, Executive Director
Carol Gonzales, Director of Finance and Administration
Ron Achelpohl, Director of Transportation and Environment
Ashley Hand, Director of Local Government Services
Eric Winebrenner, Public Safety Communications Program Director
Tom Jacobs, Chief Resilience Officer and Environmental Programs Director
McKenzie Neds, Executive Assistant

OTHERS

CALL TO ORDER

Council member Holly Grummert, Chair of the MARC Budget and Personnel Committee, called the meeting to order at 11:17 a.m. Due to the meeting being conducted remotely and in-person, Council member Grummert provided instructions for participation. She reported that staff would present on all the agenda items, provide an opportunity for comments and questions after each item, and ask for approval of all agenda items with one vote at the end of the meeting. Members would have an opportunity to abstain or object to any items necessary during the final vote.

Approve Contracts, Grants, and Other Major Expenditures

REPORT: Review Fiscal Year 2025 Year-to-Date Financial Reports through March.

Andrew Molloy, Finance Director, reported on total revenues and expenditures as well as change in funds balances as well as an update on cash flow and investments for the previous MARC budget quarters (January thru March). He reported that FY25 YTD March agency-wide revenues & other financial sources of \$17.1M are 14% of budgeted FY25 inflows and that the timing of the 2024 year end close is causing the various in the budget where March totals are usually 25%. He also noted that MARC's annual local dues

are billed in April each year and will have a positive impact in the next quarterly financial report. FY25 YTD expenditures are also lagging due to the year end close out, currently expenditures total 15% of the budgeted projections instead of 25%. Indirect and fringe benefit expenditures are softer than budgeted, which is positive and indicates MARC's management is controlling indirect and fringe benefit expenses within expectations. Mr. Molloy pointed to schedules 1-5 in the FY25 YTD March Financial Package document details changes in fund balance categories across MARC's major funds. Mr. Molloy also noted that the majority of MARC's cash and investment balances are restricted to various programs and initiatives and that the total of cash and investment balances totaled \$21.3 million on March 31, 2025. On March 27, 2025, MARC purchased a \$125k CD that will mature in January 2026 with a 4.35% rate.

Commissioner Mike Stieben asked if MARC undergoes a yearly audit. Mr. Molloy said that RubinBrown performs MARC's yearly audit and that the final audit will be presented to the Budget and Personnel Committee in the coming months. RubinBrown has performed the audit for several years and MARC will be releasing a new RFP for an audit vendor once the current contract expires.

Commissioner Tyler Vaughn asked if the \$5.9M in the general fund was also a part of the \$4.7M that is located in cash and investments? Mr. Molloy said yes part of it is and schedule 1 in the financial packet breaks out the general fund in more detail.

VOTE: Authorize a consulting contract with Cambridge Systematics-WSP-Insight Transportation Team for the Development of an Activity-Based Travel Demand Model for Kansas City region.

Ron Achelpohl, Director of Transportation and Environment, requested approval of a contract with a combined consultant team to develop an activity-based travel model that will analyze travel patterns and play a critical role in the development of long-range transportation plans for the Kansas City region. The previous model was based on a demand forecast but significant shifts in travel patterns that have been observed in the post-pandemic era, it is proposed to move to the next generation style of activity-based travel models. Total contract amount with Cambridge Systematics-WSP-Insight Transportation Team will be \$1,100,000 for a term of 18 months to develop the model.

Commissioner Hanzlick asked if it was expected to receive only 1 proposal for this type of work? Mr. Achelpohl explained that 2 partner firms came together to offer the proposal in a joint effort and MARC has worked with both consultants in the past. The price will remain competitive because we have previous agreements to look back on standard rates and hourly rates for work completed.

VOTE: Authorize consultant agreements for four 2025 Planning Sustainable Places studies. Ron Achelpohl, Director of Transportation and Environment, requested approval of four PSP project consultants in regional jurisdictions. The project types are listed more fully in the board packet and on the MARC website. The projects totals include: Basehor, KS: agreement with BHC for the Basehor Town Center and Recreation study for an amount not to exceed \$75,000; Bonner Springs, KS: agreement with Lamar Johnson Collaborative for the Bonner Springs Connectivity and Walkability Plan for an amount not to exceed \$79,821.01; Overland Park, KS: agreement with Toole Design Group LLC for the Overland Park Wayfinding Master Plan for an amount not to exceed \$77,999.81; and the Kansas City Area Transportation Authority: Agreement with WSP for the Blue Ridge TOD and Transit Center Study for an amount not to exceed \$179,268.82.

Commissioner Hanzlick asked if previous PSP projects are taken into consideration when awarding new projects. Mr. Achelpohl said yes but that is not considered as a factor in the scoring process or in prioritization on who receives funding.

Council member Holly Grummert asked what the project timeline was for this round. Mr. Achelpohl answered that the teams will begin work this spring for these projects.

<u>VOTE:</u> Approve receipt of funds from the Institute for Market Transformation for educational resources for building owners.

Tom Jacobs, Environment Director, requested approval to receive funds from the Institute for Market Transformation in a total of \$200,000 for a period between 2025-2027 to support building owners seek out investments in energy efficiency products and renewable energy. MARC is one of many subrecipients of this grant and we intend to provide technical resources to support these efforts.

<u>VOTE:</u> Authorize an update to the memoranda of agreement with seven local government partners to administer additional funds for phase two of the Little Blue River Watershed Feasibility Study with the U.S. Army Corps of Engineers.

Tom Jacobs, Environment Director, requested approval to receive \$560,000 from local jurisdictions participating in the Little Blue River Watershed Feasibility Study based on new estimates given by the Army Corps of Engineers. The overall project was estimated to cost three million dollars, with fifty percent contributed by local partners. The Corps is requesting an additional \$500,000 in local funds (matched by an equal amount of federal funds) to address emergent issues related to risk, public safety and geotechnical feasibility that were not included in the initial scope of work. Seven Missouri-side jurisdictions will continue to participate in phase two of this effort, including: Blue Springs, Grandview, Independence, Kansas City, Jackson County, Lee's Summit, and Raytown. \$500,000 will be transferred to the Corps and MARC will retain \$60,000 for project coordination and facilitation services.

Commissioner Fast asked if this study also affected the Blue River? Mr. Jacobs clarified that this particular work only includes the Little Blue River.

<u>VOTE: Approve renewal of Mid-America Regional Council's contract for the Learning Genie platform to support Head Start child outcomes.</u>

Kasey Lawson, Head Start Director, requested approval to renew the contract with Learning Genie, a platform that supports teachers in Head Start classrooms track child outcomes. MARC has been contracting with the platform since 2017 and found that it provides a seamless interface that works alongside the various tools used to measure children's progress while in Head Start. Total contract amount is \$60,480.

Commissioner Hanzlick asked which funding source this contract will stem from? Ms. Lawson answered they are HHS funds through the main Head Start grant that MARC receives.

<u>VOTE</u>: Authorize contract amendment and lease negotiations with a current Head Start partner to occupy the Thomas Roque facility.

Kasey Lawson, Head Start Director, requested approval for MARC staff to enter into contract negotiations for a lease of a current MARC Head Start building. Due to the YMCA closing their Head Start program, MARC issued an RFQ for the Thomas Roque facility in order to find new partners to serve the children in the area. After a competitive selection process, Guadalupe Centers Inc scored the highest of the four respondents and will enter into contract negotiations upon approval. If mutually agreeable terms for a contract amendment cannot be reached, MARC requests permission to move forward with the next highest scoring current partner.

Commissioner Mike Stieben asked where the main campus of Guadalupe Centers was located. Ms. Lawson answered on the Penn Valley MCC campus.

<u>VOTE: Approve an agreement with Bluebird Network to provide circuit connections supporting the Public Safety Answering Point at American Medical Response's new location.</u>

Eric Winebrenner, Public Safety Communications Director, requested approval of an agreement with Bluebird Network to provide circuit connections to AMR's new PSAP location. This agreement with

Bluebird will establish the secondary circuit connections to support the relocation of the PSAP and will ensure continued redundancy and system reliability at the new location. Total cost \$74,280.

VOTE: Approve the Minutes of the March 25, 2025 Meeting.

Commissioner Janeé Hanzlick moved for approval of all agenda items and Commissioner Mike Stieben seconded the motion.

Mayor Pro Tem Beto Lopex abstained from item 1g: VOTE: Authorize contract amendment and lease negotiations with a current Head Start partner to occupy the Thomas Roque facility.

The motion passed.

Other Business

There was no other business.

Adjournment

Council member Grummert adjourned the meeting at 11:44 a.m.