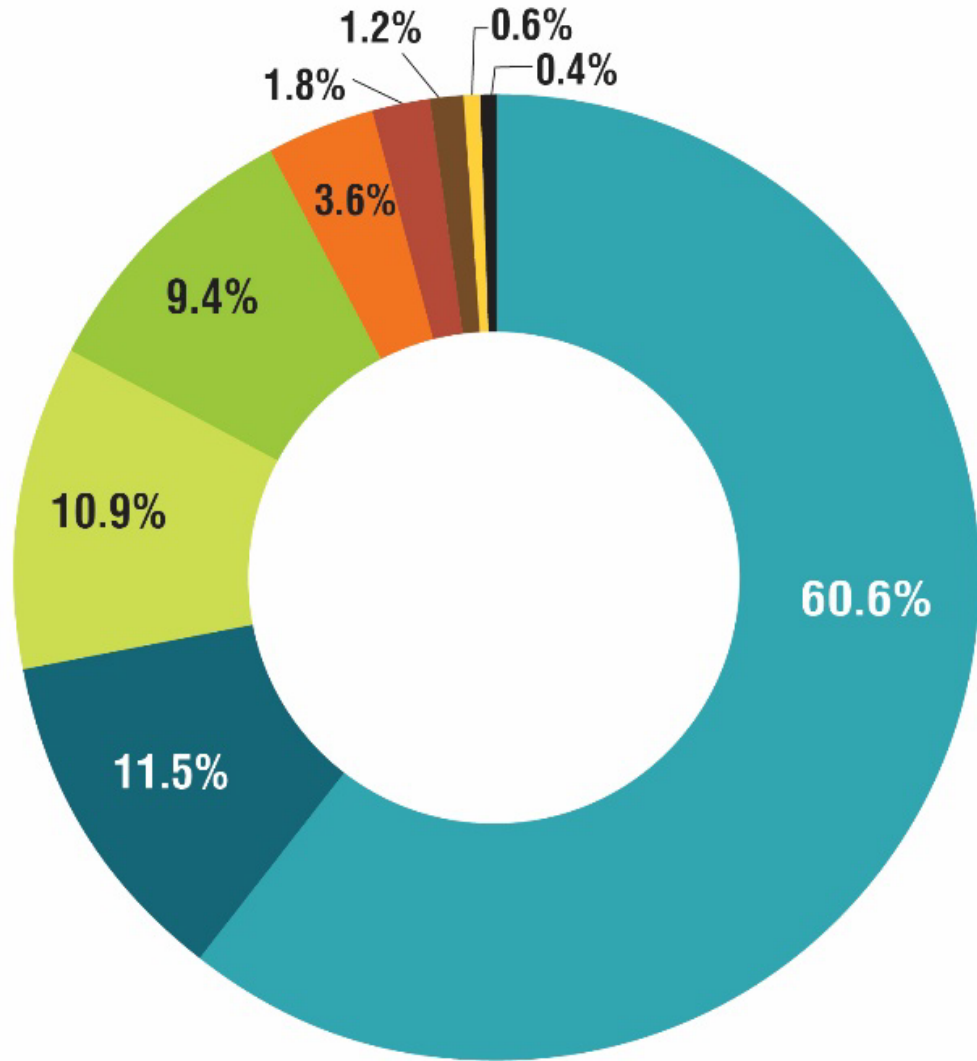




2025

BUDGET & WORK PLAN

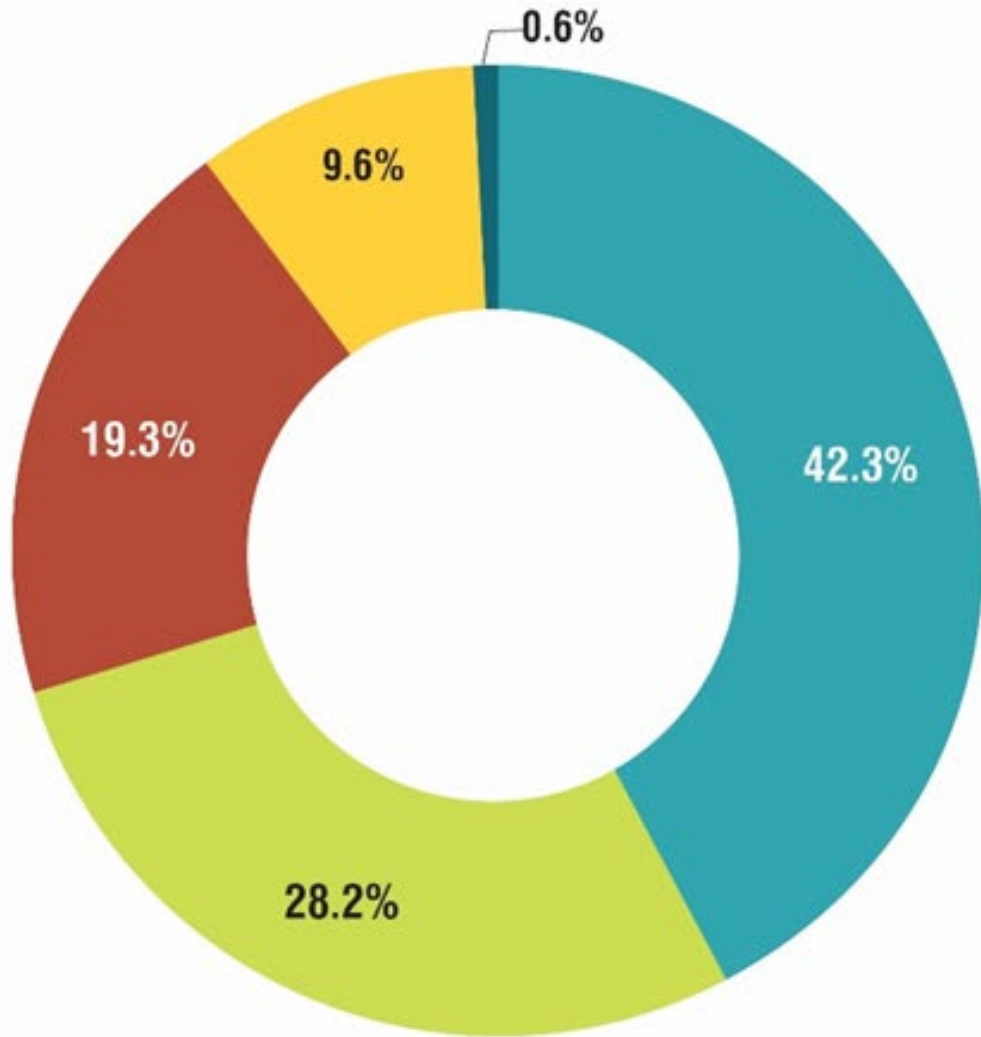
MARC
MID-AMERICA REGIONAL COUNCIL



2025 REVENUES

- Federal and State Funds — \$72,773,756
- Other Local Funds — \$13,915,243
- Indirect Allocation to Clearing Fund — \$13,067,432
- Contributed Services — \$11,302,309
- Private Funds — \$4,264,467
- Fees for Services — \$2,104,344
- Local Dues and Fees — \$1,383,796
- Transfers from Other Funds — \$738,039
- Investment Income and Other Financing Sources — \$424,161

TOTAL — \$119,973,547










2025 EXPENDITURES

- Contractual Services — \$49,682,423
- Personnel* — \$33,149,006
- Direct Program Expenses — \$22,627,110
- Contributed Services — \$11,302,309
- Transfer to Other Funds — \$738,039

TOTAL — \$117,498,887

*Personnel includes salaries, indirect, fringe and rent. The Indirect Allocation to the Clearing Fund, shown as a revenue above, offsets indirect expenses included in Personnel. Note: Overall annual revenues and expenses often differ due to fluctuations in fund balances.

EXPENDITURES BY POLICY GOAL AREA

	Approved 2024	Revised 2024	Budgeted 2025
 EFFICIENT TRANSPORTATION AND QUALITY PLACES	\$24,464,159	\$19,594,996	\$16,495,589
 HEALTHY ENVIRONMENT	6,185,419	4,747,352	5,751,553
 COMPETITIVE ECONOMY	146,265	151,165	99,633
 EFFECTIVE LOCAL GOVERNMENT	3,513,301	3,055,094	3,738,285
 SAFE AND SECURE COMMUNITIES	15,985,914	15,461,904	16,161,341
 THRIVING OLDER ADULTS AND COMMUNITIES	24,422,732	22,646,092	16,704,139
 QUALITY EARLY LEARNING	45,745,390	44,684,598	45,857,641

Revenue by Fund

REVENUES BY FUND	ACTUAL 2023	APPROVED 2024	REVISED 2024	BUDGETED 2025
GENERAL FUND	\$2,775,789	\$1,333,550	\$1,821,976	\$2,752,633
SPECIAL REVENUE FUND	79,272,507	112,968,760	103,306,969	97,890,094
ENTERPRISE FUND	2,368,855	2,058,119	1,934,076	1,528,288
INDIRECT AND CLEARING FUND	12,390,169	15,132,327	15,135,415	16,298,032
911 CAPITAL FUND	2,168,146	1,662,114	1,660,050	1,504,500
TOTAL REVENUES	\$98,975,466	\$133,154,870	\$123,858,486	\$119,973,547

Expenditures by Fund

EXPENDITURES BY FUND CATEGORY	ACTUAL 2023	APPROVED 2024	REVISED 2024	BUDGETED 2025
General Fund	\$1,503,538	\$1,692,589	\$1,768,231	\$1,285,235
Special Revenue Fund	77,347,981	112,968,760	102,853,804	97,822,815
Enterprise Fund	1,957,515	1,848,601	1,699,260	1,606,030
911 Capital Fund	1,437,060	1,688,984	1,627,500	1,475,000
Indirect and Clearing Fund	13,069,829	14,816,187	14,614,881	15,309,807
Total Expenditures (Cash)	95,315,923	133,015,121	122,563,676	117,498,887
Less Contributed Services	(6,662,398)	(11,464,210)	(10,602,995)	(11,302,309)
NET EXPENDITURES	\$88,653,525	\$121,550,911	\$111,960,681	\$106,196,578

Key Takeaways

- Decrease in revenues/expenditures from 2024 to 2025 primarily attributable to timing of projects shifting, and one-time grants ending:
 - Diabetes Self-Management Program Network
 - Give 5 Volunteer Matching Program
 - Meal Production Capacity and Infrastructure Expansion
 - Missouri Integrated Chronic Disease Self-Management Education Network
 - COVID-19 and Influenza Vaccine Uptake Initiative for Older Adults and People with Disabilities
- Although we are projecting a decrease from 2024 to 2025, MARC's financial position is healthy, and 2025's budgeted revenue represents the 2nd highest projection in the organization's history.

Highlights

- “New” Value Statements
- Federal and State Funds: \$72.8M
- Private Funds: \$4.3M
- Local dues and fees (2% increase): \$1.4M
- Capital investments in the 911 system: \$1.5M
- 177 full time and 13 part time positions budgeted
- Salary increase pool of 3% budgeted salaries
- 8% increase budgeted for health insurance
- Projected 12/31/25 Long Term Contingency: \$2.1M

Budget Approval

Action: Approve revised 2024 and proposed 2025 budgets

EXPENDITURES BY FUND	REVISED 2024	BUDGETED 2025
General Fund	\$1,768,231	\$1,285,235
Special Revenue Fund	102,853,804	97,822,815
Enterprise Fund	1,699,260	1,606,030
911 Capital Fund	1,627,500	1,475,000
Indirect and Clearing Fund	14,614,881	15,309,807
TOTAL	\$122,563,676	\$117,498,887