



Board of Directors BUDGET & PERSONNEL

Mid-America Regional Council • 600 Broadway, Suite 200 • Kansas City, Missouri 64105 • 816/474-4240

May 28, 2024
11:15 a.m.

In-person attendees in MARC's Westview room with a remote option via Zoom

- Members of the public who wish to participate in this meeting: please email McKenzie Neds at mnedes@marc.org by 9:00 a.m. on Tuesday, May 28, 2024, for instructions to join the teleconference.

AGENDA

1. Approve Contracts, Grants, and Other Major Expenditures

EXEMPLARY CORE CAPACITIES:

- a. REPORT: 2023 Financial and Single Audits and Annual Comprehensive Financial Report.

EFFICIENT TRANSPORTATION AND QUALITY PLACES

- b. VOTE: Authorize an agreement for consultant services for Phase 1 of the Bi-State Sustainable Reinvestment Corridor Project.
- c. VOTE: Authorize receipt of Safe Streets & Roads for All grant funds from the Federal Highway Administration to develop a Comprehensive Safety Action Plan.

QUALITY EARLY LEARNING

- d. VOTE: Approve 12-month contract extension from Department of Early and Secondary Education Office of Childhood.
- e. VOTE: Affirm Early Learning grant application to the Hall Family Foundation for early learning program support.
- f. VOTE: Mid-America Regional Council Head Start 2024 Cost of Living Adjustment to be expended from the Administration for Children and Families.
- g. VOTE: Approval contract renewal for the Learning Genie platform to support Mid-America Regional Council Head Start child outcomes.
- h. VOTE: Approve contractual agreements for renovations and upgrades to Head Start facilities to meet health and safety needs.

SAFE AND SECURE COMMUNITIES

- i. VOTE: Authorize an application to the U.S. Department of Justice Office of Justice Programs for an FY24 Byrne Discretionary Community Project Grant for automated license plate readers in Kansas City, MO and Independence, MO in the amount of \$963,000.
- j. VOTE: Approve a five-year agreement with Segra for data center fiber connectivity for the regional 911 system.
- k. VOTE: Approve contract with Mark One Electric for fiber installation for the regional 911 system.
- l. VOTE: Approve contract with Sinch to provide aggregation service to include all VoIP, wireless and wireline providers in the regional 911 system.



Board of Directors BUDGET & PERSONNEL

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THRIVING OLDER ADULTS AND COMMUNITIES

- m. VOTE: Approve agreement with ES Advisors, LLC in support of an extended Administration for Community Living contract.
- n. VOTE: Approve amendment to increase the Don Bosco senior center contract for a new heating, ventilation, and air conditioning system.
- o. VOTE: Authorize Senior Growth and Development Program contract with the Missouri Department of Health and Senior Services.
- p. VOTE: Authorize SFY 2025 contract amounts and rates for selected Aging and Adult Services partners.
- q. VOTE: Authorize contract with Palestine Senior Activity Center for senior center services funded with Senior Services Growth and Development Program funds.

HEALTHY ENVIRONMENT

- r. VOTE: Authorize contracts for project partners to implement the new US Department of Energy's Renew America's Nonprofits Grant Program.
 - s. VOTE: Authorize \$15.3 million grant application to the US Department of Energy with school district partners to carry out energy efficiency and health improvements in schools.
 - t. VOTE: Authorize contract with Evergy in the amount of \$81,000 to implement year two of the pilot urban heat island reduction initiative.
- 2. VOTE: Approve Consent Agenda (Administrative Matters and Minor Expenditures)
 - a. Approve the Minutes of the April 23, 2024, Meeting
 - 3. Other Business
 - 4. Adjournment

AGENDA REPORT

Budget and Personnel Committee

May 2024
Item No. 1a
Exemplary Core Capacities

ISSUE:

REPORT: 2023 Financial and Single Audits and Annual Comprehensive Financial Report.

BACKGROUND:

The Mid-America Regional Council's (MARC) Annual Comprehensive Financial Report (ACFR) for fiscal year 2023 is nearing completion and a draft report will be made available in early June for review. The audit process has run smoothly this year due in large part to MARC staff efforts and continued collaboration with the RubinBrown team.

The below link contains the draft Auditor Communications Letter and the draft Management Representation Letter, which are required communications to the Board from RubinBrown. At the Budget and Personnel Committee meeting, Kaleb Lilly, partner at RubinBrown, will review the draft letters and discuss progress on the ACFR.

As part of the 2023 audit process, two other audit reports are being prepared. These documents will be available before the June meeting.

- Federal Single-Audit Supplemental Financial Report
- Mid-America Regional Council Solid Waste Management District Annual Financial Report

Following this meeting, if there are any questions about the draft letters or audit progress that were not addressed, please contact Carol Gonzales or David Warm at MARC, or Kaleb Lily, with RubinBrown at (913) 859-7917. At the June 25, 2024 meeting, additional information will be presented and Board Members will be asked to accept the fiscal year 2023 audit reports.

BUDGET CONSIDERATIONS:

The Board approved the agreement with Rubin Brown for continuation of Audit Services at the January 2024 board meeting. The estimated cost for the 2023 audit is \$82,920. Funds for the audit are budgeted in the Indirect Costs Fund in the 2024 Budget.

RELATED JURISDICTIONS:

This item impacts all counties in the MARC region.

EXHIBITS:

Auditor Communications Letter

Management Representation Letter

<https://www.marc.org/about-marc/financial-information>

RECOMMENDATION:

None. Information only.

STAFF CONTACT:

Carol Gonzales, Director of Finance and Administration

Andrew Molloy, Finance Director

Darlene Pickett, Accountant III

Lisa Santa-Maria, Accountant III

AGENDA REPORT

MARC Board of Directors

May 2024

Item No. 1b

Efficient Transportation and Quality Places

ISSUE:

VOTE: Authorize an agreement for consultant services for Phase 1 of the Bi-State Sustainable Reinvestment Corridor Project.

BACKGROUND:

The Mid-America Regional Council (MARC) is seeking to retain consulting services of one or more qualified consultant teams or firms to provide professional and technical services for Phase 1 of the Bi-State Sustainable Reinvestment Corridor project. The Bi-State Sustainable Reinvestment Corridor will implement a transformational strategy to enhance multi-modal mobility, regenerate historically disadvantaged communities and reduce carbon emissions by focusing a wide range of federal and local investments on a key regional corridor that connects four cities in two states and two counties.

The project is located along an east-west corridor in the Kansas City, Missouri-Kansas urbanized area that connects three downtowns and multiple activity centers with employment, education, health care and tourism. The corridor is approximately 24 miles in length and serves approximately 84,980 jobs and 90,810 residents. The corridor is centered along Independence Ave. in Missouri and State Ave. in Kansas, and the project area includes the walk and associated bike shed. The corridor includes portions of Jackson County, Missouri, Wyandotte County, Kansas and the cities of Independence, Kansas City and Sugar Creek in Missouri and Kansas City in Kansas.

In February of 2024, the MARC Board of Directors authorized negotiations with Stantec for a contract not to exceed \$1.2 million. In subsequent negotiations with Stantec and MARC's funding partner agencies, some additional work not originally contemplated for this phase of the project has been added to the study scope including a detailed assessment of existing bridges across the Kansas River and more extensive land use and transit-oriented development recommendations. The current estimate for this work is just under \$1.4 million.

BUDGET CONSIDERATIONS:

This work is funded by a \$5.6 million planning grant through the United States Department of Transportation Rebuilding American Infrastructure with Sustainability and Equity (USDOT RAISE) program with \$1.4 million in non-federal matching funds to be provided by the cities of Independence and Kansas City, Missouri; the Kansas City Area Transportation Authority; and the Unified Government of Wyandotte County/Kansas City, Kansas.

REVENUES	
Amount	\$7.0 million
Source	RAISE discretionary grant program and local match funds
PROJECTED EXPENSES	
Personnel (salaries, fringe, rent)	
Contractual	\$1.4 million
Pass-Through	
Other (supplies, printing, etc.)	

AGENDA REPORT

MARC Board of Directors

RELATED JURISDICTIONS:

The corridor includes portions of Jackson County, Missouri, Wyandotte County, Kansas and the cities of Independence, Kansas City and Sugar Creek in Missouri and Kansas City in Kansas.

EXHIBITS:

None.

RECOMMENDATION:

Authorize an agreement with Stantec for consultant services in an amount not to exceed \$1.4M for professional and technical services for Phase 1 of the Bi-State Sustainable Reinvestment Corridor Project.

STAFF CONTACT:

Ron Achelpohl, Director of Transportation & Environment

AGENDA REPORT

Budget and Personnel Committee

May 2024
Item No. 1c

Effective Transportation and Quality Places

ISSUE

VOTE: Authorize receipt of Safe Streets & Roads for All grant funds from the Federal Highway Administration to develop a Comprehensive Safety Action Plan.

BACKGROUND

The Mid-America Regional Council's (MARC) Destination Safe Coalition unites 13 counties in Greater Kansas City to improve transportation system safety. It is governed by a committee with representatives from local, regional, state, and federal agencies, emergency response, law enforcement, public health, and nonprofit groups dedicated to transportation safety. MARC staff collaborates with the Destination Safe Coalition to maintain and improve a safety culture among transportation and public safety experts and the public.

MARC staff applied for the US Department of Transportation Federal Highway Administration's (USDOT FHWA) Safe Streets & Roads for All (SS4A) Grant in June 2023 and was recently awarded funding to conduct and contract consultants for the development of a Comprehensive Safety Action Plan (CSAP) and Supplemental Planning Activities. This project will allow MARC to develop a guiding document that embraces the Safe System approach, develop a user-friendly crash data dashboard, and conduct a Vulnerable Road User (VRU) assessment to improve safety culture and promote equity. The plan seeks to provide tools and resources that help strengthen the Destination Safe Region's understanding of transportation safety issues.

Local match contribution provided by the Kansas Department of Transportation, three local partner agencies (City of Raytown, MO; City of Liberty, MO; and City of Gardner, KS) and MARC's Transportation Reserve Funds.

BUDGET CONSIDERATIONS

REVENUES	
Amount	\$400,000
Source	USDOT FHWA FY 2023 SS4A Grant Program
Amount	\$29,250
Source	Kansas Department of Transportation (KDOT)
Amount	\$30,000
Source	Local Partner Agencies
Amount	\$40,500
Source	MARC Transportation Reserve Funds
PROJECTED EXPENSES	
Contractual	\$350,000
Personnel	\$150,000

RELATED JURISDICTIONS:

This item impacts the 13 county Destination Safe Region that includes Cass, Clay, Jackson, Johnson, Lafayette, Pettis, Platte, and Ray counties in Missouri and Johnson, Leavenworth, Miami, Saline, and Wyandotte counties in Kansas.

AGENDA REPORT

Budget and Personnel Committee

EXHIBITS:

None

RECOMMENDATION

Authorize receipt of Safe Streets & Roads for All grant funds from the Federal Highway Administration, KDOT, and local partner agencies to develop a Comprehensive Safety Action Plan.

STAFF CONTACT

Ron Achelpohl, Director of Transportation and Environment
Alicia Hunter, Planner III

AGENDA REPORT

Budget and Personnel Committee

May 2024
Item No. 1d
Quality Early Learning

ISSUE:

VOTE: Approve 12-month contract extension from Department of Early and Secondary Education Office of Childhood.

BACKGROUND:

In November 2022, the Mid-America Regional Council's (MARC) Department of Early Learning submitted three proposals to the Missouri Office of Childhood to administer new Child Care Collaborative Networks. The Collaborative Networks provide onsite coaching support, intensive cohort trainings, and best practice trainings to support home based child care providers, infant/toddler and preschool teachers.

MARC was awarded all three contracts on May 24, 2023 with each one-year contract being renewable for up to four additional years. In March of 2024 MARC staff received notice that the Office of Childhood would not be utilizing its option to renew the contracts. After community pushback and statewide advocacy, MARC staff received further notice that Missouri Office of Childhood would be exercising its right to renew contracts from May 24, 2024 until May 23, 2025 keeping all terms, conditions, provisions and prices the same as the original contract. This notice was received on May 7, 2024.

BUDGET CONSIDERATIONS:

Most of the funding from this agreement will be passed through to three key service agencies: the Local Investment Commission, The Family Conservancy, and the St. Joseph Youth Alliance to support implementation of targeted services outlined in the three contracts. A portion of the funds will be used to support existing MARC staff time in the management and oversight of the project subcontracts and coordination of program supports.

REVENUES	
Amount	\$2,961,656.00
Source	Missouri Department of Elementary and secondary Education, Office of Childhood
PROJECTED EXPENSES	
Personnel (salaries, fringe, rent)	\$521,702.50
Contractual	\$281,018.00
Pass-Through (LINC, TFC, Youth Alliance)	\$2,011,281.00
Other (supplies, printing, etc.)	\$147,654.50

RELATED JURISDICTIONS:

The geographical area for the Collaborative Networks comprises: Andrew, Atchison, Bates, Buchanan, Cass, Clay, Clinton, DeKalb, Gentry, Holt, Jackson, Nodaway, Platte, Vernon, and Worth counties in Missouri.

RECOMMENDATION:

Approve the expenditure of funds received in contract extension (\$2,961,656) and approve 12-month agency contracts for support services for a total amount not to exceed \$2,011,281.

STAFF CONTACT:

Kyle Matchell, Early Learning Manager
Dr. Toni Sturdivant, Director of Early Learning and Head Start

AGENDA REPORT

Budget and Personnel Committee

May 2024
Item No. 1e
Quality Early Learning

ISSUE:

VOTE: Affirm Early Learning grant application to the Hall Family Foundation for early learning program support.

BACKGROUND:

The Mid-America Regional Council's (MARC) Early Learning department applied for a grant to the Hall Family Foundation to provide early learning program support. In order to meet the foundation's board approval timeline, the application was submitted prior to MARC's May board Meeting. MARC is collaborating with community leaders throughout the bi-state Kansas City region to build an actionable road map toward a sustainable and high-quality early learning system. This funding would provide support until the end of 2024 to gather information on provider needs and vendor options as the network begins to organize early childhood providers into a collective.

The collective seeks to provide shared services such as: an employee assistance program/emergency mental health support, insurance, access to a substitute system, shared job fairs and recruitment efforts, along with our current offerings of coordinated child and classroom assessments, and professional development.

Shared services among providers are integral because they free up funds for other projects, like raising wages, and they can help to increase the job satisfaction of workers in centers that would traditionally be unable to afford such benefits. In addition to any new services, MARC Early Learning will continue the shared services already in place, including classroom assessments, child assessments, and professional development.

BUDGET CONSIDERATIONS:

REVENUES	
Amount	\$170,000
Source	Hall Family Foundation
PROJECTED EXPENSES	
Personnel (salaries, fringe, rent)	\$159,974.55
Contractual	-
Pass-Through	-
Other (supplies, printing, etc.)	10,025.45

RELATED JURISDICTIONS:

MARC Early Learning initiatives currently support programs in Johnson, Wyandotte, Leavenworth counties in Kansas and Andrew, Atchison, Bates, Buchanan, Cass, Clay, Clinton, DeKalb, Gentry, Holt, Jackson, Nodaway, Platte, Vernon, and Worth counties in Missouri.

EXHIBITS:

None.

RECOMMENDATION:

Affirm executive approval for an application for a \$170,000 grant from the Hall Family Foundation for early learning program support, and acceptance of funds if awarded.

STAFF CONTACT:

Dr. Toni Sturdivant, Director of Early Learning and Head Start

AGENDA REPORT

Budget and Personnel Committee

May 2024
Item No. 1f
Quality Early Learning

ISSUE:

VOTE: Mid-America Regional Council Head Start 2024 Cost of Living Adjustment to be expended from the Administration for Children and Families.

BACKGROUND:

On April 29, 2024, the Mid-America Regional Council (MARC) received a funding opportunity announcement from the Administration for Children and Families for a FY2024 Cost of Living Adjustment (COLA) increase of \$554,250 for Head Start (HS) and \$192,555 for Early Head Start (EHS). In coordination with its partnering agencies, MARC has determined to utilize the additional dollars available from COLA funding to ensure all staff in partnering programs received a minimum increase of 2.35% in their hourly rate of pay. COLA funds will be directly allocated to participating partnering agencies. These programs will receive an increase to their base contract in FY 24 which runs from November 1, 2024, to October 31, 2025.

In coordination with its direct service providers, MARC proposes to use the remaining funds from COLA FY24 to offset higher operating costs. HS/EHS programs will identify their agency priorities where support is most needed to enhance their operational and programmatic capacity. MARC will utilize the funds to offset costs that were not included in the FY 24 budget. These include technology upgrades and replacement, wage compensation study contracts, lead paint testing and mitigation, office modifications, and furniture.

BUDGET CONSIDERATIONS:

COLA amounts are based upon the Head Start and Early Head Start core grant totals. These funds are in addition to the current grant award and will be added to the base amount in future grant years.

REVENUES	
Amount	\$746,805
Source	Administration for Children and Families
PROJECTED EXPENSES	
Contractual Delegates & Partners	\$614,121
Other: Technology upgrades & replacements, office furniture, wage comp study contract, paint lead testing and mitigation	\$132,684

COMMITTEE ACTION:

The MARC Head Start Policy Council and MARC Head Start Advisory Committee approved the expending of the COLA dollars on May 13, 2024, and May 14, 2024, respectively.

RELATED JURISDICTIONS:

The MARC Head Start network partners provide Early Head Start and Head Start programming in Clay, Jackson, and Platte counties.

RECOMMENDATION:

Authorize the expending of the Head Start Cost of Living Adjustment in the amount of \$746,805.

STAFF CONTACT:

Dr. Toni Sturdivant. Director of Early Learning and Head Start
Kasey Lawson, Head Start Director

AGENDA REPORT

Budget and Personnel Committee

MARC Head Start & Early Head Start Funding - Core Operations-COLA			
(November 1, 2023 to October 31, 2024)			
	Head Start	Early Head Start	Grand Total Head Start & Early Head Start
Tier 1 Direct Service Providers			
Ability KC	-	6,562	6,562
Blue Springs School District	3,940	6848	10,788
Emmanuel Family & Child Dev Center	12,120	-	12,120
Excelsior Springs School District	7,880	-	7,880
Front Porch Alliance	-	5,580	5,580
Grandview School District	9,850	2,936	12,786
Guadalupe Centers ECE	16,000	-	16,000
Learn-A-Lot Academy	9,541	11,648	21,189
Lee's Summit School District	9,860	2,900	12,760
Open Slots EarlystART North	6,510	8,560	15,070
Tier 1 Direct Service Providers Subtotal	75,701	45,034	120,735
Tier 2 Direct Service Providers			
Center School District	19,530	-	19,530
EarlystART	14,756	5,136	19,892
The Family Conservancy	5,880	17,640	23,520
Raytown School District	18,011	-	18,011
Tier 2 Direct Service Providers Subtotal	58,177	22,776	80,953
Tier 3 Direct Service Providers			
Independence School District	67,045	13,932	80,977
KCPS School District	130,180	8208	138,388
Operation Breakthrough, Inc.	52,020	26,076	78,096
YMCA of Greater Kansas City	71,604	43,368	114,972
Tier 3 Direct Service Providers Subtotal	320,849	91,584	412,433
Total All Direct Service Provider Partners	454,727	159,394	614,121
MARC			
MARC - Personnel Costs	-	-	-
MARC - Non-Personnel Costs	102,167	30,517	132,684
MARC Subtotal	102,167	30,517	132,684
Grand Total	556,894	189,911	746,805

AGENDA REPORT

Budget and Personnel Committee

May 2024
Item No. 1g
Quality Early Learning

ISSUE:

VOTE: Approval contract renewal for the Learning Genie platform to support Mid-America Regional Council Head Start child outcomes.

BACKGROUND:

The Learning Genie application supports implementation of the Desired Results Developmental Profile (DRDP) early childhood assessment system. Learning Genie provides an electronic portfolio for each child in Head Start. Evidence of the children’s learning and development can be entered into portfolios by educators, who are able to connect the evidence to DRDP measures. Educators can also rate children’s progress on each measure three times each year and run child outcomes reports for individuals and groups. This assessment of children’s progress and reporting of child outcomes is required for Head Start grantees. The Mid-America Regional Council (MARC) Head Start staff began contracting with Learning Genie in 2017. Learning Genie has customized the application to meet the needs of MARC Head Start providers and has provided effective technical support to educators.

BUDGET CONSIDERATIONS:

REVENUES	
Amount	\$55,000
Source	Administration for Children and Families
PROJECTED EXPENSES	
Personnel (salaries, fringe, rent)	
Contractual	\$55,000
Pass-Through	
Other (supplies, printing, etc.)	

RELATED JURISDICTIONS:

This item impacts Clay, Jackson and Platte counties in Missouri.

EXHIBITS:

None

RECOMMENDATION:

Approve the Learning Genie contract renewal from July 1, 2024-June 30, 2025 in the amount of \$55,000.

STAFF CONTACT:

Kasey Lawson, Head Start Director
Dr. Toni Sturdivant, Director of Early Learning and Head Start

AGENDA REPORT

Budget and Personnel Committee

May 2024
Item No. 1h
Quality Early Learning

ISSUE:

VOTE: Approve contractual agreements for renovations and upgrades to Head Start facilities to meet health and safety needs.

BACKGROUND:

Two of the Mid-America Regional Council's (MARC) Head Start/Early Head Start direct service providers have submitted proposals for large projects to support health and safety needs as well as additional space for learning at their locations.

Our partners request the following renovations and upgrades to their facilities:

YMCA of Greater Kansas City (\$429,775.95)

- Thomas Roque replace existing fencing (\$63,500)
- Thomas Roque new cameras to existing surveillance system (\$24,565)
- Thomas Roque new metal soffits replacement of current soffits (\$115,165)
- Thomas Roque replace existing play surface 2 toddler playgrounds (\$70,016)
- Thomas Roque replace playground equipment that is worn out (\$69,881.50)
- All YMCA locations vision screeners to support Head Start requirements (\$15,736.52)
- Northland door controls existing security system (\$22,751.41)
- Northland new video server for existing surveillance system (\$26,623.83)
- Columbus Park door controls existing security system (\$13,536.69)
- Columbus Park new video server for existing surveillance system (\$8,000)

Kansas City Public Schools (\$247,096.50)

- Woodland addition of outdoor classroom (\$161,022.75)
- Richardson addition of outdoor classroom (\$86,073.75)

We are in the process of reviewing the three bids submitted for each project to ensure they meet MARC's Procurement Policy and the requisite purchasing protocols of our providers, including complying with the Davis-Bacon Act for prevailing wages. The total cost of these projects is anticipated to be up to \$676,873.

BUDGET CONSIDERATIONS:

The costs of these facility renovation/upgrade projects are allowable expenses within the Head Start grant through the Administration for Children and Families. The grant was approved for the period of 11/1/2023 to 10/31/24.

REVENUES	
Amount	\$676,873
Source	Administration for Children and Families
PROJECTED EXPENSES	
Personnel (salaries, fringe, rent)	
Contractual	\$676,873
Pass-Through	
Other (supplies, printing, etc.)	

AGENDA REPORT

Budget and Personnel Committee

RELATED JURISDICTIONS:

This item impacts Clay and Jackson counties in Missouri.

RECOMMENDATION:

Authorize MARC Head Start to enter into contractual agreements with each approved vendor to complete projects at four Head Start providers for a total cost not to exceed \$676,873.

STAFF CONTACT:

Kasey Lawson, Head Start Director

Dr. Toni Sturdivant, Director of Early Learning and Head Start

AGENDA REPORT

Budget and Personnel Committee

May 2024
Item No. 1i
Safe and Secure Communities

ISSUE:

VOTE: Authorize an application to the U.S. Department of Justice Office of Justice Programs for an FY24 Byrne Discretionary Community Project Grant for automated license plate readers in Kansas City, MO and Independence, MO in the amount of \$963,000.

BACKGROUND:

U.S. Representative Emanuel Cleaver II secured funding through the Consolidated Appropriations Act of 2024 for automated license plate readers (ALPRs) in Kansas City, MO and Independence, MO within Missouri's fifth congressional district. Because this is a cross-jurisdictional project, the Mid-America Regional Council (MARC) was asked to serve as the grant applicant and administrator. MARC is invited to submit a non-competitive grant application through the U.S. DOJ Office of Justice Programs to release the funding.

ALPRs are high-speed camera systems that are mounted on street poles, streetlights, or other traffic-related infrastructure to capture license plate numbers. Law enforcement uses data collected from ALPRs for many purposes including determining whether a vehicle was at the scene of a crime, identifying missing vehicles (Amber alerts, silver alerts, stolen vehicles, etc.) and predicting travel patterns. This grant award is estimated to fund ALPRs at 36 priority intersections in eastern Kansas City and western Independence, notably along the bi-state corridor, high-traffic corridors, or crime hot spots.

BUDGET CONSIDERATIONS:

The grant award is for \$963,000 over a two year period. MARC will retain five percent (5%) of the award for administrative expenses and pass-through the remainder of the award to the two police departments.

REVENUES	
Amount	\$963,000
Source	DOJ OJP FY24 Byrne Discretionary Grant
PROJECTED EXPENSES	
Personnel (salaries, fringe, rent)	\$48,150
Pass-Through	\$914,850
In-Kind	

RELATED JURISDICTIONS:

This grant involves Kansas City, MO and Independence, MO; however, data collected from the ALPRs will be available to all regional agencies that utilize ALPRWeb software for data collection and management.

RECOMMENDATION:

- (1) Authorize an application to the U.S. Department of Justice (DOJ) Office of Justice Programs (OJP) for an FY24 Byrne Discretionary Community Project Grant for automated license plate readers (ALPRs) in Kansas City, MO and Independence, MO in the amount of \$963,000.
- (2) If awarded, authorize staff to accept the award and enter into subrecipient agreements with the City of Independence, MO and the Kansas City, MO Police Department in the amount of \$457,425 respectively.

STAFF CONTACT:

Lauren Palmer, Director of Local Government Services

AGENDA REPORT

Budget and Personnel Committee

May 2024
Item No. 1j
Safe and Secure Communities

ISSUE:

VOTE: Approve a five-year agreement with Segra for data center fiber connectivity for the regional 911 system.

BACKGROUND:

The Mid-America Regional Council (MARC) 911 system has several data connections provided by Unite Private Networks (UPN). On April 12, 2024, UPN was fully acquired by Cox Communications and will now do business as Segra.

As part of a larger project involving the reengineering of the 911 network design, new connectivity from 911 data centers to LightEdge 1 and 2 is required. This project aims to enhance network efficiency and reliability by transitioning from point-to-point circuits to a mesh-designed Ethernet structure.

The procurement for this project is deemed sole source due to the nature of the required services. The LightEdge circuits are integral to the wider Ethernet local-area network (ELAN) solution managed by Segra. No other vendor can feasibly provide an equivalent solution, thus justifying the sole source procurement approach.

The proposed agreement with Segra entails a monthly service fee of \$6,000 for all five connections over a 60-month term, totaling \$360,000. The initial year of funding is included in the 2024 budget, and funding for years 2-5 will be incorporated in future budget cycles. The agreement aligns with the project’s objectives, provides essential network upgrades, and falls within the allocated budget for 2024.

BUDGET CONSIDERATIONS:

The Segra quote estimates the cost of \$6,000 per month over a five-year contract. Funding for the fiber connections, was included in the 2024 911 Allocation Budget/Network Costs, 60 months (\$6,000*60 = \$360,000)

REVENUES	
Amount	\$360,000.00
Source	911 Allocation Budget (Network)
PROJECTED EXPENSES	
Contractual	\$360,000.00

COMMITTEE ACTION:

The Public Safety Communications Board approved the use of these funds with the 2024 Regional 911 Budget, at the October 25, 2023, meeting.

RELATED JURISDICTIONS:

This request supports the 11-county MARC regional 911 network.

RECOMMENDATION:

Approve a five-year agreement with Segra in the amount of \$360,000 for data center fiber connectivity for the regional 911 system.

STAFF CONTACT:

Eric Winebrenner, Public Safety Program Director
Nikki Thomas, Public Safety Operations Manager

AGENDA REPORT

Budget and Personnel Committee

May 2024
Item No. 1k
Safe and Secure Communities

ISSUE:

VOTE: Approve contract with Mark One Electric for fiber installation for the regional 911 system.

BACKGROUND:

The Mid-America Regional Council (MARC) 911 public safety maintenance staff recommends building redundancy in microwave connections for connectivity to the 911 network from the Rivergate building at 600 Broadway. The most viable solution identified is accessing the City of Kansas City’s fiber network, offering increased speed, reliability, reduced latency, enhanced security, cost savings over traditional systems, and scalability.

Mark One Electric is Kansas City’s approved vendor for fiber and electrical installations. Therefore, procurement will be sole source. Once complete, this fiber solution will enable MARC technical staff to access the 911 network with enhanced connectivity, reliability, and security for critical public safety operations.

BUDGET CONSIDERATIONS:

The project cost is \$58,566.92. Funding for fiber installation by Mark One Electric is contained in the 2024 911 Allocation Budget.

REVENUES	
Amount	\$58,566.92
Source	911 Allocation Budget
PROJECTED EXPENSES	
Personnel (salaries, fringe, rent)	
Contractual	\$58,566.92
Pass-Through	
Other (supplies, printing, etc.)	

COMMITTEE ACTION:

Fiber enhancements were included in the 2024 Allocation budget, which was approved by the Public Safety Communications Board on October 25, 2023.

RELATED JURISDICTIONS:

This request impacts the 11-county MARC regional 911 network.

EXHIBITS:

None

RECOMMENDATION:

Approve the contract with Mark One Electric for \$58,566.92 to connect MARC 911 to Kansas City’s fiber network.

STAFF CONTACT:

Eric Winebrenner, Public Safety Program Director

AGENDA REPORT

Budget and Personnel Committee

May 2024
Item No. 11
Safe and Secure Communities

ISSUE:

VOTE: Approve contract with Sinch to provide aggregation service to include all VoIP, wireless and wireline providers in the regional 911 system.

BACKGROUND:

The Mid-America Regional Council (MARC) 911 system includes routing of both wireline and wireless calls across multiple carriers, with the majority of wireline trunks served by AT&T. Over the past year, MARC staff have collaborated with AT&T to explore options for relocating 911 wireline trunks to a more resilient infrastructure. However, the proposed quote for this endeavor was deemed excessive. Subsequently, research into alternative aggregation service providers led to the identification of Sinch as the optimal solution. Sinch, renowned for its aggregation services for wireless and VoIP carriers, now extends its offerings to wireline circuits, and is also being a Motorola VESTA partner.

The transition to Sinch entails a one-time payment of \$296,000, followed by monthly payments of \$29,600 for a duration of five years, totaling \$2,072,000 (\$355,200 per year). In contrast, AT&T's wireline service currently incurs an annual cost of approximately \$1.7 million; and the quote for ESInet service was \$2.8 million per year. Moreover, transitioning to Sinch eliminates the need for SS7 service, saving an additional \$117,000 annually. This cost-saving measure aligns with the department's goal of optimizing expenditures while enhancing service quality.

Contracting with Sinch consolidates aggregation services under a single, centralized provider, streamlining management and oversight. Furthermore, the migration of wireline traffic into MARC-managed selective routers empowers technical staff to efficiently manage reroutes and optimize network performance. Leveraging Sinch's expertise and infrastructure will enhance the reliability and resilience of its 911 services, ensuring prompt and effective emergency response.

BUDGET CONSIDERATIONS:

Funding for the transition to Sinch UPS is contained in the 2024 911 Allocation Budget and projected for future budgets.

REVENUES	
Amount	\$2,072,000
Source	911 Allocation Budget
PROJECTED EXPENSES	
Personnel (salaries, fringe, rent)	
Contractual	\$2,072,000 (5 year cost)
Pass-Through	
Other (supplies, printing, etc.)	

COMMITTEE ACTION:

The proposal to transition 911 wireline trunks to Sinch was presented to the Public Safety Communications Board during its meeting on April 24, 2024. Public Safety staff sought approval for the one-time payment of \$296,000 and requested inclusion of monthly payments of \$29,600 in subsequent years' budgets. Following deliberation, the board approved the five-year contract with Sinch.

RELATED JURISDICTIONS:

AGENDA REPORT

Budget and Personnel Committee

This request supports the 11-county MARC regional 911 network.

RECOMMENDATION:

Approve a five-year contract of \$2,072,000 with Sinch for wireline aggregation service of 911 calls.

STAFF CONTACT:

Eric Winebrenner, Public Safety Program Director

AGENDA REPORT

Budget and Personnel Committee

May 2024

Item No. 1m

Thriving Older Adults and Communities

ISSUE:

VOTE: Approve agreement with ES Advisors, LLC in support of an extended Administration for Community Living contract.

BACKGROUND:

In May 2021, the Administration for Community Living (ACL) awarded the Mid-America Regional Council (MARC) a three-year federal grant to enhance program offerings and to expand its sustainable funding sources for Chronic Disease Self-Management Education (CDSME) programming throughout Missouri. ACL approved a no cost extension to continue efforts to complete grant activities through April 30, 2025. ES Advisors LLC led by Erika Saleski, who has been a contractor for the grant since it's inception, will help MARC as the Network Lead Entity to meet the remaining goals outlined in the approved ACL grant, including Area Agencies on Aging (AAAs) in Missouri increasing enrollment in these evidence-based programs.

BUDGET CONSIDERATIONS

REVENUES	
Amount	\$403,046.35
Source	ACL Grant (<i>remaining amount for no-cost extension</i>)
PROJECTED EXPENSES	
Contractual (ES Advisors)	Not to exceed \$82,000

COMMITTEE ACTION

The Commission on Aging considered this at its May meeting and recommended Board approval.

RELATED JURISDICTIONS:

This item impacts Cass, Clay, Jackson, and Ray Counties in Missouri.

RECOMMENDATION

Authorize execution of agreement with ES Advisors, LLC to support the no-cost extension of the ACL grant and completion of grant goals.

STAFF CONTACT

Katy Crow, Grant Accountant III

Kristi Bohling-DaMetz, Director of Aging and Adult Services

Tane Lewis, Integrated Care Manager

AGENDA REPORT

Budget and Personnel Committee

May 2024
Item No. 1n

Thriving Older Adults and Communities

ISSUE:

VOTE: Approve amendment to increase the Don Bosco senior center contract for a new heating, ventilation, and air conditioning system.

BACKGROUND:

The Mid-America Regional Council's (MARC) Aging and Adult Services currently contracts with Don Bosco to provide senior center services. This contract is funded through the Older Americans Act (OAA). The Don Bosco center needs a new heating, ventilation, and air conditioning (HVAC) system. The Menorah Heritage Foundation approved grant funding in the amount of \$43,984.82. The full cost of the project is projected to be \$52,028. MARC plans to use \$8,043.18 in Senior Services Growth and Development (SSGDP) funding to cover the gap between grant revenue and total cost.

BUDGET CONSIDERATIONS

REVENUES	
Amount	\$43,984.82
Source	Menorah Heritage Foundation
Amount	\$8,043.18
Source	Senior Services Growth and Development Program (SSGDP) Fund
TOTAL REVENUE	\$52,028
PROJECTED EXPENSES	
HVAC	\$52,028

Amendment:

Community Senior Center	Current	Increase	Total
Don Bosco Community Center, Inc.	\$800,296	\$52,028	\$852,324

COMMITTEE ACTION

The Commission on Aging considered this at its May meeting and recommended Board approval.

RECOMMENDATION

Authorize amendment to the current senior center agreement between MARC and the Don Bosco Center to reflect an increase of \$52,028 for the replacement of the HVAC system.

STAFF CONTACT

Babs Bradhurst, Manager of Aging Administrative Services
Kristi Bohling-DaMetz, Director of Aging and Adult Services

AGENDA REPORT

Budget and Personnel Committee

May 2024
Item No. 10

Thriving Older Adults and Communities

ISSUE:

VOTE: Authorize Senior Growth and Development Program contract with the Missouri Department of Health and Senior Services.

BACKGROUND:

The Missouri Department of Health and Senior Services established the Senior Services Growth and Development Program (SSGDP) to provide additional funding for older adult programming through the Area Agencies on Aging. SSGDP was created in 2019 to provide funding to enhance services for the development and expansion of senior center programs, facilities, and services. In addition, it is intended to be utilized for any activities related to services for older adults in the Mid-America Regional Council's (MARC) planning and service area (PSA). However, no funds were appropriated to the project until the 102nd General Assembly.

The amount allocated for MARC starting 7/1/2024 is reflected in the DHSS program services contract in the amount of \$983,757. Fifty percent of these funds are designated for the development and expansion of the senior center programs, facilities, and services. The other fifty percent shall be used for any activities and programs that enhance services for older adults in MARC's planning and service area: Jackson, Clay, Cass, Platte, and Ray Counties in Missouri.

BUDGET CONSIDERATIONS

REVENUES	
Amount	\$983,757
Source	Senior Services Growth and Development Program (SSGDP) Fund

COMMITTEE ACTION

The Commission on Aging considered this at its May meeting and recommended Board approval.

RELATED JURISDICTIONS:

This item impacts Jackson, Platte, Clay, Cass, and Ray counties in Missouri.

RECOMMENDATION

Authorize execution of program services contract from the Department of Health and Senior Services for Senior Services Growth and Development Award.

STAFF CONTACT

Babs Bradhurst, Manager of Aging Administrative Services
Kristi Bohling-DaMetz, Director of Aging and Adult Services

AGENDA REPORT

Budget and Personnel Committee

May 2024
Item No. 1p
Thriving Older Adults and Communities

ISSUE:

VOTE: Authorize SFY 2025 contract amounts and rates for selected Aging and Adult Services partners.

BACKGROUND:

The Mid-America Regional Council (MARC) competitively procures partners to deliver services. MARC issued the following requests for proposals (RFPs) in the Spring of 2024 for SFY 2025 service providers:

- Community Center Services
- In-Home Health Services
- Care Management Services
- Family Caregiver Support Programs
- Information & Assistance Services
- Legal Services
- Evidence Based Programs
- Transportation
- Catered Meals
- Pre-Plated Home Delivered Meals

The providers below are recommended for SFY 2025 contracts for services July 1, 2024, through June 30, 2025.

BUDGET CONSIDERATIONS:

Funding sources, contract amounts, and service rates for SFY 2025 are described in the following list of proposed contracts. Contracts funded by Older Americans Act (OAA) funding are included in MARC's Area Plan and submitted for approval to the Missouri Department of Health and Senior Services.

COMMITTEE ACTION:

The MARC Commission on Aging recommends authorization to approve SFY 2025 contract amounts and rates for selected partners.

RELATED JURISDICTIONS:

Cass, Clay, Jackson, Platte and Ray counties in Missouri

EXHIBITS:

None

RECOMMENDATION:

Authorize SFY 2025 contracts, amounts, and rates for selected Aging and Adult Services partners.

STAFF CONTACT:

Melody Elston, Assistant Director of Aging and Adult Services
Babs Bradhurst, Manager of Aging Administrative Services
Kristi Bohling-DaMetz, Director of Aging and Adult Services

AGENDA REPORT

Budget and Personnel Committee

**SFY 2025 PROPOSED CONTRACTS
DEPARTMENT OF AGING AND ADULT SERVICES**

The following summary represents recommended State Fiscal Year 2025 contractors and partners for Aging and Adult Services. Final details, contract limits, and basic performance standards are outlined.

Titles III-B, III-C1, III-C2, and III-D

COMMUNITY CENTER SERVICES:

Each center provides an array of services within each contract, but specifics may vary from contract to contract. Total amounts listed are “not to exceed” values.

Cass County Council on Aging - Harrisonville Senior Center, 2400 Jefferson Pkwy, Harrisonville, MO

Preparation of congregate meals, unit rate \$4.89	43,431
Preparation & Delivery of home delivered meals, \$7.37/meal	39,365
Evidence-based DPHP programs	10,000
Administration of the center	33,000
Total Value of Contract not to exceed.....	\$125,796

City of Belton, Belton Senior Center - 609 Minnie Avenue, Belton, MO

Transportation services to and from the center, unit rate \$5.15/one-way trip	10,000
Evidence-based DPHP programs	10,000
Administration of the center.....	38,007
Total Value of Contract not to exceed.....	\$58,007

City of Blue Springs - Vesper Hall, 400 NW Vesper, Blue Springs, MO

Transportation services to and from the center, unit rate \$6.50/one-way trip	17,940
Preparation & Delivery of home delivered meals, unit rate \$6.77/meal	50,400
Preparation of Congregate Meals unit rate \$6.15/meal	95,000
Evidence-based DPHP programs	10,000
Administration of the center.....	33,000
Total Value of Contract not to exceed.....	\$206,340

City of Excelsior Springs, Excelsior Springs Senior Center - 500 Tiger Drive, Excelsior Springs, MO

Transportation services to and from the center, unit rate \$9.37/one-way trip	12,500
Evidence-based DPHP programs	10,000
Administration of the center.....	20,000
Total Value of Contract not to exceed.....	\$42,500

City of Independence - Palmer Center, 218 N Pleasant, Independence, MO

Transportation services to and from the center, unit rate \$6.58/one-way trip	18,365
Evidence-based DPHP programs	10,000
Frozen home delivered meal delivery, unit rate \$1.86	26,642
Administration of the center	33,000
Total Value of Contract not to exceed.....	\$88,007

City of Liberty - Liberty Silver Center, 1600 Withers Rd, Liberty, MO

Transportation services to and from the center, unit rate \$2.89/one-way trip	15,000
Delivery of home delivered meals, unit rate \$2.93	32,218
Home delivered meals administration of a volunteer system, \$4.19/meal	11,646
Evidence-based DPHP programs	10,000
Administration of the center.....	33,000
Total Value of Contract not to exceed.....	\$101,864

AGENDA REPORT

Budget and Personnel Committee

City of Oak Grove, Oak Grove Senior Center - 1901 Broadway, Oak Grove, MO

Transportation services to and from the center, unit rate \$6.50	10,140
Delivery of home delivered meals, unit rate \$3.50	12,250
Evidence-based DPHP programs	10,000
Administration of the center.....	16,500
Total Value of Contract not to exceed.....	\$48,890

Don Bosco Community Center - 580 Campbell Street, Kansas City, MO

Transportation services to and from the center, unit rate \$5.60/one-way trip	45,000
Preparation of congregate meals, unit rate \$7.00	156,513
Preparation of home delivered meal, unit rate \$7.05	303,150
Delivery of home delivered meals, unit rate \$3.81	163,681
Frozen home delivered meal delivery, unit rate \$1.86	21,418
Evidence-based DPHP programs	10,000
Administration of the center	60,000
Total Value of Contract not to exceed.....	\$759,762

Guadalupe Centers - 1015 Avenida Cesar Chavez, Kansas City, MO

Transportation services to and from the center, unit rate \$5.66/one-way trip	25,000
Preparation & Delivery of home delivered meals, unit rate \$6.10	57,486
Preparation of congregate meals, \$5.98/meal	49,928
Frozen home delivered meal delivery, unit rate \$1.86	5,650
Evidence-based DPHP programs	10,000
Administration of the center.....	55,000
Total Value of Contract not to exceed.....	\$203,064

Kearney Enrichment Council - 106 S Jefferson, Kearney, MO

Transportation services to and from the center, unit rate \$6.50/one-way trip	25,000
Delivery of home delivered meals, unit rate \$3.50.....	15,596
Administration of the center.....	22,000
Total Value of Contract not to exceed.....	\$62,596

Parkville Living Center - 819 Main St, Parkville, MO

Evidence-based DPHP programs	10,000
Administration of the center.....	33,000
Total Value of Contract not to exceed.....	\$43,000

Platte Senior Services, Inc. - 12200 N Ambassador, STE 104, Kansas City, MO

Transportation services to and from the center, unit rate \$4.96/one-way trip	25,000
Administration of the center.....	33,000
Total Value of Contract not to exceed.....	\$58,000

Ray County Fellowship Center - 1015 West Royle, Richmond, MO

Evidence-based DPHP programs	10,000
Administration of the center.....	20,000
Total Value of Contract not to exceed.....	\$30,000

Shepherd's Center of KC-Central - 9200 Ward Parkway, STE 200 Kansas City, MO

Delivery of home delivered meals, unit rate \$4.03	147,922
Frozen home delivered meal delivery, unit rate \$1.86	245,800
Evidence-based DPHP programs	10,000
Administration of the center	33,000
Total Value of Contract not to exceed.....	\$436,722

AGENDA REPORT

Budget and Personnel Committee

CATERED MEALS:

Don Bosco Community Center

At Belton Senior Center, Excelsior Springs Senior Center, Kearney Senior Center, Liberty Silver Center, Oak Grove Senior Center, Palmer Senior Center, Parkville Living Center, Platte County Senior Center, and Ray County Fellowship Center at a unit rate of \$7.23 for a total congregate meal value of \$562,834 and a total home delivered meal value of \$108,255.

Guadalupe Centers

For Kansas City Shepherd’s Center at a unit rate of \$6.75 meal delivered for a total value of \$93,108.

Title III-B

NON-URBAN COORDINATED TRANSPORTATION:

This form of transportation service allows predominantly rural providers residing in Ray County to receive a variety of trips, that include medical trips, essential shopping, etc., on a reserved type system. Vehicles included in providing these trips include those with lift-ramps for clients who need assistive devices. Other services within the scope of this Non-Urban Coordinated Transportation system include delivery of frozen home-delivered meals, and transportation to and from the senior center located in Ray County.

Ray County Transportation (AKA Direct Transit)

Transportation Services	160,000
Frozen home delivered meal delivery, unit cost \$1.86	11,350
Total Value of Contract.....	\$171,350

DEMAND TRANSPORTATION:

Demand transportation is for consumer-requested destinations. Clients largely determine the time and type of trip, according to the provider’s policies and operating procedures.

Jewish Family Services

Total Value of Contract not to exceed \$250,000

City of Liberty

Total Value of Contract..... not to exceed \$59,287

INFORMATION & REFERRAL:

United Way 2-1-1 of Greater KC

Total Value of Contract..... not to exceed \$200,000

AGENDA REPORT

Budget and Personnel Committee

Titles III-B and III-E

CARE MANAGEMENT (SUPPORTIVE SERVICES AND NATIONAL FAMILY CAREGIVER):

Jewish Family Services
Total Value of Contract..... not to exceed \$46,500

Northland Healthcare Access
Total Value of Contract..... not to exceed \$10,600

Metro Lutheran Ministries
Total Value of Contract..... not to exceed \$23,200

Kansas City Shepherd’s Center
Total Value of Contract..... not to exceed \$21,200

Title III-C2

PRE-PLATED HOME DELIVERED MEALS:

Trio Community Meals is a critical partner for frozen meal services across the region, including MARC’s entire Medicaid portfolio. Currently, in lieu of a repackaging facility for MARC to deliver frozen home delivered meals, Trio will provide frozen meals to MARC’s frozen meals delivery drivers, at a meal cost of \$5.235.

Trio Community Meals
Services to be provided at \$6.259 per meal (production and delivery of Medicaid and Title IIIC2 frozen meals)
Total Estimated Value of Contract.....not to exceed \$1,857,105

Titles III-D and III-E

INTEGRATED CARE NETWORK PARTNER SERVICES:

These services include the delivery of group-based disease prevention and health promotion courses. The courses are licensed by entities approved by the Administration for Community Living and are known to improve health and other outcomes among participants. Awards include the following compensation rates, specific to evidence- based programs. Evidence-based DPHP program facilitation at \$25-300/completer Evidence-based DPHP program training at \$200-600/Leader Training

Clay County Senior Services
Total Value of Contract..... not to exceed \$20,000

Kansas City Quality Improvement Consortium
Total Value of Contract..... not to exceed \$20,000

Kearney Enrichment Council
Total Value of Contract..... not to exceed \$10,000

Platte County Seniors Citizens Service Fund
Total Value of Contract..... not to exceed \$10,000

YMCA of Greater Kansas City
Total Value of Contract..... not to exceed \$10,000

AGENDA REPORT

Budget and Personnel Committee

Titles III-B and III-E

IN-HOME SERVICES (HOMEMAKER/PERSONAL CARE AND NATIONAL FAMILY CAREGIVER):

All Ways Caring Home Care
Total Value of Contract not to exceed \$160,000

Help at Home
Total Value of Contract not to exceed \$39,855

Integrity
Total Value of Contract not to exceed \$141,000

*Contractual obligation of respondent requires services to be provided at or above the Medicaid rate. MoHealthNet rate adjustments may require MARC rate adjustments.

LEGAL SERVICES (SUPPORTIVE SERVICES AND FAMILY CAREGIVER):

Legal Aid of Western Missouri
Total Value of Contract..... not to exceed \$57,433

FAMILY CAREGIVER STRUCTURED RESPITE:

Shepherd Centers of America "BreakTime Club," a short-term structured respite program designed for family caregivers, at \$26.78 per client, per hour, per session
Total Value of Contract not to exceed..... \$123,234

Titles III-B, III-C2 and III-E; CSN; VDC Programs:

PROFESSIONAL SERVICES AGREEMENTS FOR AGING ASSESSORS:

Existing Aging Assessors will be administratively requalified according to new opportunities and any new qualification or credential requirements. Contract amounts range from \$20,000 - 100,000, depending upon the individual contractor’s historical volume of service. Total amounts listed are “not to exceed” values.

Tomeya Baker	\$20,000
Jessica Cook	\$25,000
Joedi Forquer	\$50,000
Ashley Graffam-Fizer	\$100,000
Vicki Hon	\$20,000
Alicia Horton.....	\$20,000
Chekia Jordan	\$20,000
AJ Mason.....	\$50,000
Sheryse Navarro.....	\$75,000
Amy Priest.....	\$30,000
Kathryn Schwenk	\$20,000
Renesha Thompson.....	\$15,000
Shannon Venerable.....	\$20,000

AGENDA REPORT

Budget and Personnel Committee

Contract Renewals:

ALL Services Home Health Care

Financial Management Services to be provided at \$175.00 per enrollee

University of Kansas Medical Center Research Institute

Programs include a Dementia Training Room, and a CareTEXT program; each targets providing services to caregivers of dementia clients.

Total Value of Contract..... \$200,000

AGENDA REPORT

Budget and Personnel Committee

May 2024
Item No. 1q
Thriving Older Adults and Communities

ISSUE:

VOTE: Authorize contract with Palestine Senior Activity Center for senior center services funded with Senior Services Growth and Development Program funds.

BACKGROUND:

The Palestine Senior Activity Center proposal for Older American Act (OAA) funds in response to the SFY 2025 request for proposals (RFP) was not selected based on prior performance.

The Palestine Senior Activity Center offers important nutritional services in Kansas City, Missouri. Therefore, MARC offers to extend state funding from the Senior Services Growth and Development Program (SSGDP) for one year only (SFY 2025: July 1, 2024, to June 30, 2025) with quarterly payments, contingent upon meeting quarterly data, reporting, and invoicing requirements. These requirements align with Older Americans Act (OAA) requirements and are positioned for Palestine to evidence improved performance should the center decide to submit a proposal to reinstate as a Mid-America Regional Council (MARC) contracted senior center for SFY 2026. The Palestine Senior Activity Center will *not* be a MARC-contracted senior center for SFY 2025 supported by OAA Funds. If submissions are incomplete or not received on time, the quarterly SSGDP payment will be forfeited. MARC staff is readily available to provide coaching and guidance whenever needed and seeks to support the success of the Palestine center.

BUDGET CONSIDERATIONS:

The total SSGDP amount allocated for MARC is \$3,942,681. Fifty percent of these funds are designated for the development and expansion of the senior center programs and facilities.

REVENUES	
Amount	\$1,971,340.50
Source	SSGDP Fund (50% designated for senior centers)
PROJECTED EXPENSES	
Palestine Senior Activity Center	\$140,000 (\$35,000 quarterly contingent on meeting on-time reporting, data, and invoicing requirements)

COMMITTEE ACTION:

The Commission on Aging considered this at its May meeting and recommended Board approval.

RELATED JURISDICTIONS:

This item impacts Jackson County, Missouri

RECOMMENDATION:

Authorize agreement between MARC and the Palestine Senior Activity Center for senior center services funded with Senior Services Growth and Development Program (SSGDP) funds.

STAFF CONTACT:

Kristi Bohling-DaMetz, Director of Aging and Adult Services
Babs Bradhurst, Manager of Aging Administration Services
Bethany Reyna, Nutrition Program Manager

AGENDA REPORT

Budget and Personnel Committee

May 2024
Item No. 1r
Healthy Environment

ISSUE:

VOTE: Authorize contracts for project partners to implement the new US Department of Energy's Renew America's Nonprofits Grant Program.

BACKGROUND:

The Mid-America Regional Council (MARC) worked with several community partners, including Climate Action KC, the Building Energy Exchange, Community Capital Fund, United Way of Greater Kansas City and the Metropolitan Energy Center to submit an application to the US Department of Energy. The \$4.7 million federal grant was awarded in October 2023 and MARC expects the DOE to issue the grant agreement by the end of June 2024. This opportunity is being matched by \$1.5 million in local foundation funds. MARC staff will begin promoting the grant opportunity to area nonprofit organizations in early June and select the 25-30 nonprofit organizations that will be assisted by late fall.

A Community Advisory Board has been formed and is assisting in the review of applications and selection of the nonprofits. Once the nonprofit organizations are selected, energy audits will be performed, and cost estimates generated. The MARC Board will be asked to authorize sub-recipient agreements with the selected nonprofit organizations of up to \$200,000 each.

Through a limited Request for Qualifications (RFQ), MARC identified two engineering firms with energy expertise, Custom Engineering (a MBE firm) and Entegrity (a larger firm with numerous minority suppliers and contractors) to assist with the application, energy audits, selection of buildings based on energy savings, preparation of bid documents and related work.

BUDGET CONSIDERATIONS:

REVENUES	
Amount	\$4,734,755 Federal
3-Year Grant	\$1,500,000 from local foundations
PROJECTED EXPENSES	
Personnel (salaries, fringe, rent)	\$1,000,084
Contractual	Custom Engineering: \$195,000 Entegrity Energy Solutions: \$195,000 Metropolitan Energy Center: \$75,000 Community Capital Fund: \$150,000
Pass-Through	Non-profit organizations (TBD): \$4,590,992
Other (supplies, mileage, stipends)	\$28,679

RECOMMENDATION:

Authorize MARC to negotiate and execute agreements with the four contract partners described above.

STAFF CONTACT:

Marlene Nagel, Director of Community Development

AGENDA REPORT

Budget and Personnel Committee

May 2024
Item No. 1s
Healthy Environment

ISSUE:

VOTE: Authorize \$15.3 million grant application to the US Department of Energy with school district partners to carry out energy efficiency and health improvements in schools.

BACKGROUND:

The Renew America's Schools Grant Program is designed to provide grants to make energy efficiency, renewable energy, alternative fueled vehicle upgrades, and improvements at public schools. In 2023, the Mid-America Regional Council (MARC) worked with Kansas City Kansas Public Schools, Kansas City, MO Public Schools, and the Independence School District to submit a highly rated application but did not receive funding. Despite this, the three districts expressed interest in seeking funds in this new round.

The US Department of Energy (DOE) aims to facilitate substantial additional investment, prioritize schools with high needs, minimize administrative burden, build enduring capacity in local educational agencies (LEAs), and assist states to maximize impact equitably and efficiently. The DOE has allocated funds from Section 40541 of the Infrastructure Investment and Jobs Act and this year's grant opportunity is structured in three phases of support: planning, project design, and implementation/construction.

The school districts are identifying facilities within and around the Bistate Sustainable Reinvestment Corridor, the subject of a recently awarded US Department of Transportation planning grant. The school districts have conducted recent facility energy efficiency assessments and identified those facilities that would benefit from federally supported investments. DOE has been directed to give priority to school districts that have the following conditions:

- Renovation, repair, and improvement funding needs
- Serve a high percentage of students who are eligible for a free or reduced-price lunch (FRPL)
- Partnering local educational agencies are designated with a rural school district locale code
- Leverages private sector investment through energy-related performance contracting

MARC's Community Services Corporation, a 501c3, will serve as the applicant and the three school districts as sub-recipients. The districts will provide the necessary match for the grant funds (5% for the first \$1 million for planning and design and 25% for the \$14 million for construction projects). The grant is due on June 15, 2024.

The DOE is directed to consider the potential energy efficiency, health, and safety benefits from the proposed energy improvements. Energy improvements include school improvements, repairs, or renovations that reduce energy costs or improve teacher and student health and achieve energy savings.

(continued next page)

AGENDA REPORT

Budget and Personnel Committee

BUDGET CONSIDERATIONS:

Phase 1: \$300,000 “prize” - MARC would pass through a portion of the funds to the three school districts to support planning work.

Phase 2: Up to \$1 million requires a 5% funding match from the districts. The funds will be passed through to the school districts or will allow MARC to cover energy audit costs for the school district buildings.

Phase 3: \$14 million, requires 25% funding match from the districts for construction costs. MARC would pass the funds through to help the districts cover the costs of their projects that will achieve the greatest energy savings.

RELATED JURISDICTIONS:

The project will include three school districts, Kansas City, Missouri Public Schools, Independence, Missouri School District and Kansas City, Kansas Public Schools.

EXHIBITS:

None

RECOMMENDATION:

Authorize the submission of a grant application to the US Department of Energy with a consortium of three school districts for funds to carry out energy efficiency and health improvements in schools and accept and expend the funds of up to \$15.3 million, if awarded.

STAFF CONTACT:

Marlene Nagel, Director of Community Development

AGENDA REPORT

Budget and Personnel Committee

May 2024
Item No. 1t
Healthy Environment

ISSUE:

VOTE: Authorize contract with Evergy in the amount of \$81,000 to implement year two of the pilot urban heat island reduction initiative.

BACKGROUND:

In 2023, the Mid-America Regional Council (MARC) Board of Directors approved a \$100,000 contract for MARC to coordinate implementation of a pilot heat island reduction program in eight neighborhoods in northeast Kansas City, Missouri. The effort was built from strategies in the Regional Climate Action Plan and Evergy will carry out this program over a four-year period.

During the past year, MARC coordinated engagement with regional and local stakeholders, facilitated heat island modeling efforts between the University of Missouri, Kansas City (UMKC), University of Kansas (KU) and Evergy, and provided significant input into Evergy's filing submission with the Public Service Commission to approve the program. This program is within a larger suite of energy efficiency program incentives and rebates proposed under the Missouri Energy Efficiency Improvement Act.

In the coming year, MARC will continue to coordinate stakeholder engagement efforts, pursue additional funding opportunities to broaden program impacts, and organize efforts with area universities. University partners will support scenario-based modeling to assess the effectiveness of different strategies, and develop an evaluation, monitoring and verification framework to support program activities. For this year, \$20,000 is allocated to support related project activities by KU, and \$2,500 is allocated for consulting support for community engagement efforts from the Hoxie Collective or other firms.

This effort is expected to focus on one or more neighborhoods along the Independence Avenue corridor in Kansas City, Missouri to ensure a high level of environmental justice benefit while also creating an opportunity to leverage other significant federal transportation funds. As the project matures, opportunities to scale and/or replicate project strategies will be pursued.

What is an urban heat island?

An urban heat island is a metropolitan area that's a lot warmer than the rural areas surrounding it. In Kansas City, that difference may be up to seven degrees during the hot summer months. Increased heat, which will be exacerbated by climate change, poses significant challenges related to energy conservation, public health, public safety, air quality and more. Common mitigation strategies include tree planting, white and green roofs, alternatively colored pavement materials, and land use strategies to reduce parking areas and street widths.

BUDGET CONSIDERATIONS:

REVENUES	
Amount	\$81,000
Source	Evergy contract
PROJECTED EXPENSES	
Personnel (salaries, fringe, rent)	\$56,206
Contractual (KU, Hoxie Collective)	\$22,500
Other (supplies, printing, etc.)	2,294

AGENDA REPORT

Budget and Personnel Committee

RELATED JURISDICTIONS:

Neighborhoods along the Independence Avenue corridor in Kansas City, Missouri.

RECOMMENDATION:

Authorize an agreement with Evergy for an amount not to exceed \$81,000 to develop a pilot urban heat island reduction program in the urban core of Kansas City, Missouri.

STAFF CONTACT:

Tom Jacobs, Chief Resilience Officer and Environmental Programs Director



BUDGET AND PERSONNEL COMMITTEE

Meeting
Summary
April 23, 2024
11:15 a.m.

COMMITTEE MEMBERS PRESENT

Councilmember Holly Grummert, Overland Park, KS - Budget and Personnel Committee Chair
Mayor John Bacon, Olathe, KS
Mayor Damien Boley, Smithville, MO
Commissioner Becky Fast, Johnson County, KS
Commissioner Scott Fricker, Platte County, MO
Commissioner Billy Gaines, Ray County, MO
Commissioner Janeé Hanzlick, Johnson County, KS
Mayor Pro Tem Beto Lopez, Lee's Summit, MO
Commissioner Jerry Nolte, Clay County, MO
Commissioner Rob Roberts, Miami County, KS
Commissioner Doug Smith, Leavenworth County, KS

STAFF PRESENT

David Warm, Executive Director
McKenzie Neds, Executive Assistant
Carol Gonzales, Director of Finance and Administration
Lauren Palmer, Director of Local Government Services
Marlene Nagel, Director of Community Development
Kristi Bohling-DaMetz, Director of Aging and Adult Services
Dr. Toni Sturdivant, Director of Early Learning and Head Start
Bob Hogan, Manager of Aging Administrative Services
Kasey Lawson, Head Start Director
Jeramy Medlin, Human Resource Generalist
Donna Martin, Public Health Senior Planner
Lukas Parrish, Graduate Management Intern

OTHERS

CALL TO ORDER

Councilmember Holly Grummert, Chair of the Budget and Personnel Committee called the meeting to order at 11:15 a.m.

Due to the meeting being conducted remotely and in-person, Councilmember Grummert provided instructions for participation. She reported that staff would present on all the agenda items, provide an opportunity for comments and questions after each item, and ask for approval of all agenda items with one vote at the end of the meeting. Members would have an opportunity to abstain or object to any items necessary during the final vote.

Approve Contracts, Grants, and Other Major Expenditures

(continued next page)

VOTE: Authorize invoice payment to Missouri Association of Area Agencies on Aging to contract with Polco to provide a state-wide needs assessment.

Kristi Bohling-DaMetz, Director of Aging and Adult Services, informed the board that the state of Missouri released a procurement process to secure services for a state-wide needs assessment in support of the Missouri Master Plan on Aging. Through that process, the state identified Polco as the vendor of choice. The contract is a onetime cost of \$750,000 to the state of Missouri; \$250,000 of that total has been supplied by foundations and the remainder will be divided across the AAA's based on a funding formula. MARC's AAA allotment share will be \$77,322.50 and Kristi requested approval to pay the invoice to the state of Missouri. The intent of this service will be to identify the voices and needs of those that are aging and needing services.

VOTE: Authorize purchase of kitchen equipment for the Mid-America Regional Council meal repack facility at 1218 Swift in North Kansas City.

Kristi Bohling-DaMetz, Director of Aging and Adult Services, announced that MARC has officially purchased and closed on the Meal Repack Facility in North Kansas City. To align the contracting schedule and installation, MARC is requesting the purchase of a commercial freezer and refrigerator which has a 6-week lead time. Due to the quick turnaround, a formal bid process was waived although competitive quotes were gathered. MARC staff selected B&J Peerless as the vendor with a total cost of \$112,545.94.

Kristi then described the benefits of owning a building and the possibilities that this opportunity presents for the aging community in the region. There are new state requirements coming down the road for programs to offer culturally appropriate meals, medically sensitive / tailored meals, religious preferences, etc. MARC had been unable to completely comply with these requirements because there was no kitchen to cook those meals. MARC has been working with partner kitchens to address some of those gaps but an in-house kitchen will provide more flexibility for the end user. There is growing momentum for "food is medicine" in the community and this building will provide an opportunity to explore that possibility within home delivered meals. And finally, this property will enable a broadening of collaboration with local grocers and farmers and round out the nutrition approaches together.

Commissioner Hanzlick expressed thanks to the MARC team for their work in the aging community.

Commissioner Fricker also expressed thanks to the MARC team and passed along gratitude from the Parkville Living Center for a grant they were awarded through MARC.

VOTE: Approve contract amendment with Jewish Family Services for social determinants of health screenings.

Kristi Bohling-DaMetz, Director of Aging and Adult Services, requested approval for an amendment with Jewish Family Services for screening services. MARC has partnered with UMKC and the HI-IQ program to screen eligible patients who have been discharged with heart failure to determine if they would benefit from community services social supports with the CSN. Because there was a lag in HI-IQ reviewing the MARC contract, these screenings in the amendment have already taken place and we are requesting retroactively renewing the agreement with Jewish Family Services.

VOTE: Authorize grant application to the U.S. Department of Health and Human Services, Office of Minority Health for the Community Level Innovations for Improving Health Outcomes for the Mid-America Community Support Network.

Kristi Bohling-DaMetz, Director of Aging and Adult Services, requested authorization to submit a grant to the US DHHS which would increase access to primary and preventive health services, targeted education, and outreach initiatives through collaboration and connecting to federally qualified health centers. This opportunity would heavily leverage the community-based organizations that are part of the CSN. MARC staff have left the jurisdiction impacts broad because the model for the proposal is still being refined and could change prior to the grant submittal date of May 15th.

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VOTE: Recommend submission of a SFY 2024 Area Plan and Budget amendment #1 to the Missouri Department of Health and Senior Services.

Bob Hogan, Manager of Aging Administrative Services, requested approval of an amendment to the SFY 2024 Area Plan Budget that was approved by the board in the previous year. Charts in the board packet outlined the changes and gave a picture of the various programs and funding sources. Mr. Hogan reminded the board that the funding timeline from the state of Missouri runs from July 1 - June 30 of each year.

Councilmember Holly Grummert clarified that this request follows the normal process of approvals and this is a routine request for the grant. Mr. Hogan confirmed that was correct and that this amendment helps show where the money is allocated to throughout the programming period.

VOTE: Authorize grant applications to the USDA Gus Schumacher Nutrition Incentive Program and other non-federal funders for a combined amount up to \$12 million dollars to support the Double Up Food Bucks Program.

Donna Martin, Public Health Senior Planner, reminded the board that Double Up Food Bucks is a healthy food incentive program that operates across the states of Kansas and Missouri. There are currently 159 locations at farmers markets, farm stands, mobile markets, and grocery stores in all kinds of communities. The program is currently in the last year of two grants that provide the necessary support. The first grant was received in 2020 from the USDA's Gus Schumacher Nutrition Incentive program funded by the Farm Bill and requires a 50% funding match. In 2021, the USDA approached the program about an additional funding opportunity through COVID dollars which allowed the program to expand to the entire state of Missouri and create a year-round program for both states (MO and KS). Because this is the last year of these funding sources, MARC staff is currently working on a proposal that is due May 14th which we are asking your approval for today. Using the rules of the last Farm Bill, which requires a 50% match, a \$12.5 million grant application will require over \$6 million of match funding. This application amount is the current goal that will sustain the program and allow it to grow into the future. The board packet outlines several successful commitments from private foundations and other organizations that will provide the match funding. The total amount of the application is subject to change and might be altered before the grant is submitted.

Mayor John Bacon asked if grocery stores had been approached to provide part of the match funding since they would seemingly benefit from having the service in their stores. Commissioner Fast confirmed that while the store receives benefits of shoppers at their locations, they don't always know year to year how many people will use the service. Ms. Martin also commented that because SNAP benefits have been drastically cut, stores are seeing less participants come into their locations.

Commissioner Hanzlick asked if there were documents that outlined the outcomes or data from the success of the program? Ms. Martin said that they are still processing the last 3 months of data but the program participants have redeemed close to \$5 million thus far and she believes that another \$1-2 million will be redeemed by the end of the program year. We also use data to see if the program has a positive effect for snap individuals in preventing food insecurity and we have found that those who are using the program at grocery stores / farmers markets are less likely to experience food insecurity compared to those that do not use the program. The team has completed one-on-one interviews with the participants, and they report eating more fresh fruits and vegetables and eating less high fat, high salt, high sugar foods. They also report feeling better physically and a positive impact on mental health. Staff also perform interviews with farmers, market managers, vendors, and grocery store director who have confirmed that the program brings more repeat customers to their location, making it a stronger option for healthy foods.

VOTE: Authorize a grant application to the Administration for Children and Families, Office of Head Start for expanding support for Head Start families.

Dr. Toni Sturdivant, Director of Early Learning and Head Start, requested authorization to apply for funding that was announced by the Office of Head Start for Head Start Expansion. Dr. Sturdivant reminded the board that MARC is the Head Start grantee for Clay, Platte, and Jackson counties in

Missouri. Expansion is defined broadly in the grant and does not have to be a geographical expansion or more slots, but it could be an expansion of services. MARC is looking to provide workforce training in education and support for our families. Staff will obtain approval from the Head Start Policy Council and the Head Start Advisory Committees when they meet next month and then will submit the application.

Councilmember Grummert clarified that this application would help with employment, training and overall well-being for the families that are already being supported by the Head Start program. Dr. Sturdivant confirmed.

VOTE: Approve changes to employee fringe benefit package effective July 1, 2024

Carol Gonzales, Director of Finance and Administration, explained that MARC's benefit plan year is July 1 to June 30 and thus it is time for a renewal contract. The staff is very pleased this year to have no increases in premiums and very minute changes to the plans provided by Midwest Public Risk (MPR). MARC offers health, dental and vision and a cafeteria plan of \$220 a month that employees can use. The total cost budgeted to MARC is \$1.5 million, the team budgets conservatively as if every employee was working every day and assume every position is filled. The board memo outlined the 2023 budget and actual costs.

Commissioner Hanzlick asked how many full-time employees work at MARC. Ms. Gonzales responded that about 190 full-time employees and several part-time employees but roughly 80% of the eligible employees choose MARC's insurance plan and the others are on a spouse's plan. Commissioner Hanzlick asked if MARC staff tend to use one plan more than the other plans that are offered. Ms. Gonzales said that a majority of MARC staff choose the high deductible plan but that there are staff members in each plan because we have a variety of life stages throughout our employees.

VOTE: Approve the Minutes of the March 26, 2024 Meeting

Mayor Damien Boley moved for approval of all agenda items and Commissioner Janeé Hanzlick seconded the motion.

The motion passed.

Other Business

There was no other business.

Adjournment

Mayor Boley adjourned the meeting at 11:39 a.m.